

**CITY OF PORT ST. LUCIE  
CITY COUNCIL SPECIAL MEETING MINUTES  
SEPTEMBER 19, 2011**

A Special Meeting of the CITY COUNCIL of the City of Port St. Lucie was called to order by Mayor Faiella on September 19, 2011, at 2:25 p.m., at Port St. Lucie City Hall, 121 SW Port St. Lucie Boulevard, Port St. Lucie, Florida.

**1. MEETING CALLED TO ORDER**

**2. ROLL CALL**

Council Members

Present:

Mayor JoAnn M. Faiella  
Vice Mayor Linda Bartz  
Councilwoman Michelle Lee Berger  
Councilman Jack Kelly  
Councilwoman Shannon M. Martin

Others Present:

Jerry A. Bentrrott, City Manager  
Gregory J. Oravec, Assistant City Manager/  
CRA Director  
Roger G. Orr, City Attorney  
James Arnold, Neighborhood Service Director  
Sherman A. Conrad, Parks & Recreation  
Director  
Edward Cunningham, Communications Director  
Joel Dramis, Building Official  
Kim Graham, Assistant City Engineer  
Pam E. Booker Hakim, Senior Assistant City  
Attorney  
Karen A. Phillips, City Clerk  
David K. Pollard, OMB Director  
Brian E. Reuther, Police Chief  
Patricia Roebling, City Engineer  
Cheryl Shanaberger, OMB Deputy Director  
Gabrielle Taylor, Assistant City Attorney  
Robbie Walker, Sales Associate,  
Parks and Recreation  
Susan Williams, Human Resources Director  
Tonya Taylor, Facilities Administrator  
Carol Heintz, Deputy Clerk Supervisor

**3. PLEDGE OF ALLEGIANCE**

Mayor Faiella said, "The Pledge of Allegiance was recited at the previous meeting.

#### 4. PROCLAMATIONS

##### a) PROCLAMATION - NATIONAL PREPAREDNESS MONTH

The City Clerk read the Proclamation and Mayor Faiella presented the Proclamation to Dr. Paul Forge. Dr. Forge said, "On behalf of Indian River State College, I accept this Proclamation not only for the college, but also for CERT members in the audience. Every member is a member of your City community, and they have volunteered their time to help prepare us for any kind of disasters. We will continue to do our good work, and we have another training coming up on the 29<sup>th</sup>. Hopefully, you can make it for that one."

#### 5. SPECIAL PRESENTATIONS

There was nothing scheduled for this item.

#### 6. ADDITIONS OR DELETIONS TO AGENDA AND APPROVAL OF AGENDA

Vice Mayor Bartz **moved** to approve the Agenda. Councilwoman Martin **seconded** the motion. The City Clerk restated the motion as follows: for approval of the Agenda. The **motion passed unanimously** by roll call vote.

#### 7. APPROVAL OF CONSENT AGENDA

##### a) APPROVAL OF MINUTES - JULY 22, 2011

b) **FY 2011 BYRNE JUSTICE ASSISTANCE GRANT (JAG)**, 2011-DJ-BX-2519, PROGRAM AWARD TOTALING \$32,861 UNDER THE PROJECT TITLE "ENHANCING LAW ENFORCEMENT CAPABILITIES." THE PURPOSE IS TO PURCHASE LAW ENFORCEMENT EQUIPMENT/SOFTWARE; THERE IS NO MATCHING GRANT REQUIREMENT, GRANT PERIOD IS FROM 10/1/11 TO 9/30/12, POLICE DEPARTMENT

c) **KEITH AND SCHNARS, P.A.**, CHANGE ORDER #1, CONSTRUCTION ENGINEERING INSPECTION SERVICES (CEI) FOR HOWARD CREEK STORMWATER TREATMENT AREA (STA), EASTERN WATERSHED IMPROVEMENT PROJECT (EWIP), #20110019, ADDITIONAL CONTRACTOR MONITORING, \$36,639 FOR A NEW CONTRACT TOTAL \$201,055, AND 65 ADDITIONAL CALENDAR DAYS FOR A NEW CONTRACT PERIOD OF 289 CALENDAR DAYS, FUND 403-4126-5688, ENGINEERING

d) **GUETTLER BROTHERS CONSTRUCTION, LLC**, CHANGE ORDER #1, CONSTRUCTION OF THE PRIMA VISTA FORCE MAIN EXTENSION PROJECT, #20110044, DECREASE OF <\$10,000> FOR A NEW CONTRACT TOTAL \$119,615, FUND 445-3315-5630, UTILITY SYSTEMS

e) **MELVIN BUSH CONSTRUCTION, INC.**, CHANGE ORDER #1, AMENDMENT #21, CITYWIDE CULVERT REPLACEMENTS & SIDEWALK CONSTRUCTION, E-8 CANAL DRAINAGE IMPROVEMENTS, #20070008, ADDITIONAL FILL TO COMPLETE PROJECT, \$28,000, FOR A NEW CONTRACT TOTAL OF \$1,382,587.43, NO ADDITIONAL CALENDAR DAYS, NATURAL RESOURCES CONSERVATION SERVICE (NCRS) FUNDED PROJECT, FUND 401-4126-5340, ENGINEERING

Mayor Faiella stated, "We're pulling Item 7 e) at the request of OMB." Councilwoman Berger **moved** to approve the Consent Agenda. Vice Mayor Bartz **seconded** the motion. The City Clerk restated the motion as follows: for approval of the Consent Agenda, with Item 7 e) removed. The **motion passed unanimously** by roll call vote.

#### 8. **SECOND READING, PUBLIC HEARING OF ORDINANCES**

There was nothing scheduled for this item.

#### 9. **OTHER PUBLIC HEARINGS**

There was nothing scheduled for this item.

#### 10. **FIRST READING OF ORDINANCES**

There was nothing scheduled for this item.

#### 11. **RESOLUTIONS**

a) **RESOLUTION 11-R63**, PROVIDING FOR THE ADOPTION OF THE UNIFIED LOCAL MITIGATION STRATEGY PROGRAM FOR ST. LUCIE COUNTY; PROVIDING AN EFFECTIVE DATE

The City Clerk read Resolution 11-R63 aloud by title only. Councilwoman Martin **moved** to approve Resolution 11-R63. Councilwoman Berger **seconded** the motion. The City Clerk restated the motion as follows: for approval of Resolution 11-R63. The **motion passed unanimously** by roll call vote.

b) **RESOLUTION 11-R64**, IDENTIFYING CERTAIN PROPERTY WITHIN THE CITY OF PORT ST. LUCIE A THREAT TO THE HEALTH, SAFETY, AND GENERAL WELFARE OF THE COMMUNITY PURSUANT TO CHAPTER 40 OF THE

PORT ST. LUCIE CITY CODE; PROVIDING FOR A HEARING DATE TO DETERMINE WHETHER THE AFFECTED PROPERTIES SHOULD BE FOUND A PUBLIC NUISANCE; PROVIDING NOTICE TO THE OWNERS AND MORTGAGEE(S) OF THE PROPERTIES OF SAID HEARING DATE; PROVIDING AN EFFECTIVE DATE

The City Clerk read Resolution 11-R64 aloud by title only. Ms. Taylor stated, "This resolution will not set the actual Show-Cause Hearing date, should you find that the conditions exist. The Order to Show Cause indicates October 17, which is what we will shoot for. However, if we have service issues, that can be changed without having to come back to amend the resolution. We just ask that you find the conditions exist such that a Show-Cause Hearing should be ordered upon proper service having been made at 1491 SE Concha Street and 1351 SW Doric Court." Councilman Kelly **moved** to approve Resolution 11-R64. Vice Mayor Bartz **seconded** the motion. The City Clerk restated the motion as follows: for approval of Resolution 11-R64. The **motion passed unanimously** by roll call vote.

## 12. UNFINISHED BUSINESS

a) **PRESENTATION REGARDING ENERGY AUDIT FOR CITY OF PORT ST. LUCIE FACILITIES INCLUDING TRAFFIC AND STREET LIGHTING STRUCTURES**, APPROVAL TO BEGIN NEGOTIATIONS WITH SELECTED FIRM, **BGA, INC. A CON EDISON SOLUTIONS COMPANY** RANKED #1, **HONEYWELL BUILDING SOLUTIONS** RANKED #2, #20110058, OMB

Ms. Shanaberger said, "As you requested, we have presentations from two firms for the Port St. Lucie Energy Audit. The two firms that were shortlisted were BGA ConEdison and Honeywell. The presentations will be 15 minutes each, after which you may ask questions." (**Clerk's Note:** A drawing was held to see which company would make their presentation first).

**MIKE TAYLOR**, Vice President, Honeywell, Honeywell's Municipal Business, said, "Our staff and the team did a nice job of putting together the RFQ response for the staff to evaluate that actually ended with Honeywell in the #1 position based on a detailed response. We're really excited about this project, because of the potential that it offers for Port St. Lucie to create jobs, to make investments in its infrastructure, and to put people to work reducing greenhouse gas emissions and expenses in the City. We think there's a big opportunity to make investments in your community, having no impact on the capital budgets of your City, which creates a win/win not for just Honeywell, but for the community. Do we really understand some

of the issues and challenges that you face every day? If we don't understand what your issues are, how can we hope to prescribe the appropriate solutions to those challenges? We did a little reading on the planning session you got for the upcoming budget to find out what the pressures are that you face. I relied on Governor Scott's transition team, and we got clear direction that creating jobs, reducing bureaucracy, and making things work in Florida is a high priority for the Governor, and I'm sure it is for you as well. I also happen to be a City Council member myself, so I know sitting on your side of the table there are a number of challenges that you face every day. Amazingly the challenges that you face are some of the same ones we face in Minnesota."

Mr. Taylor continued, "We have challenges with property values going down. Revenues are very difficult to maintain or increase in that environment. Yet expenses seem to continue to go up year after year. We believe this project has the opportunity to address all of those issues for Port St. Lucie. You have a very challenging environment, but you still want to maintain the high levels of public service that your residents have come to know. You have to manage expenses, because it's your responsibility to do so. Aging infrastructure costs more and more to operate and upgrade, and you may not have enough staff to get all of the things done that are necessary. I want to make sure that we understand some of the challenges that you face, because this program has a great opportunity to help you resolve some of those issues. I also want to commend staff, because they're trying to do more with less. Getting an RFQ out that was as comprehensive as this one was, and then evaluating all of the responses was a tremendous task. We believe, based on our preliminary proposal, that we have the opportunity to invest \$35 million in the community infrastructure, create 100 to 200 jobs, with savings guaranteed in such a way that it's going to be cash flow neutral to the City. You have \$35 million with no negative impact and without increasing taxes. That's the promise of this program."

Mr. Taylor stated, "The attributes that I look for are someone who has experience in the municipal market. Doing work in a commercial building or a K through 12 school is very different than doing business in a complex municipal environment. I would also look for someone who has the breadth of technology experience, which is what we're trying to illustrate here to say which technology is it that would apply for Port St. Lucie. The third thing is someone who has the sense to balance the technology with the cost and benefit to the City, so they make

recommendations to me that don't just make good technological sense, but they make economic sense as well. The last thing I would be looking for is a company who has a long term track record in this field, so that I can believe that they will be here not just through the installation period of the project, which could be one or two years, but for the 10 or 15 years that you should expect the company to stand behind the project. I'm not going to tell you why Honeywell is the right company to deliver that for you. Philip Lowery, head of the Municipal Business for the southeastern United States is going to tell you why Honeywell is the right partner to pick for Port St. Lucie."

**PHILIP LOWERY** noted, "Honeywell started the energy services business more than 25 years ago. In that time period, we have performed in excess of \$5 billion in energy management retrofit opportunities. Our design development teams and operations delivery teams work to create the right solution. We believe the right solution is one that is both technically and financially sound. It is the core mission of these teams and our collective team in general to assess opportunities for the demand side as well as the sustainable or supply side energy management opportunities. I believe they are uniquely positioned in the marketplace and greatly differentiated from our competitive landscape. We're here to ask for the opportunity to earn your business, so that in the near future you might be able to reflect back on this performance and agree with our opinion. Having said that, their expertise is not only in the energy field, that demand and supply side energy management. It's a breadth that goes beyond that into an area that we refer to as comprehensive wireless communications programs, Citywide wireless communication platforms. An example would be something like an automated meter reading program or an advanced metering infrastructure program. Honeywell is unsurpassed in the energy services field, and we have installed more than 12 million utility meter reading devices. Half of those are in the state of Florida."

Mr. Lowery continued, "When you honor us with your selection of Honeywell as your energy services performance contractor, we will serve as your neighbor in helping you and your staff transform local government in a way that identifies and validates opportunities where gained efficiencies will compliment the basic and core objective that Mr. Taylor has already mentioned, providing best in class public service, and reducing energy and operating costs. We will set the bar and then raise the bar again with respect to water resource preservation, as well as reducing lost water revenues, and using

unsurpassed engineering resources for upgrades not only in your facilities, but also in your water plant operations. An organization that has been in business for more than 125 years has a global footprint that proves its financial strength and experience and is a testament to our unique value. I would be remiss if I failed to point out the investment that we have in the state of Florida. Our investment in Florida is now approaching 3,000 employees. I would also tell you that I will stay continuously involved and always accessible to you and your staff throughout the development and delivery of this project. I really think that's the minimum expectation you should have of any regional manager. I would say that Honeywell and I personally are committed to investing in local resources. Local resources equates to local jobs in Port St. Lucie. We're very confident that this initiative would yield between and 100 and 200 additional jobs. I thank you for the opportunity to be here."

Mr. Taylor noted, "I'm going to give you a few case studies of projects that we have done to demonstrate the breadth of our technological experience. We have the largest federal solar installation east of the Mississippi River, and that's a Honeywell project in Ft. Dix, New Jersey. If you're not going to do utility scale projects, because the costs or benefits aren't warranted, we're doing smaller projects as well. Street lighting is an important opportunity for Port St. Lucie. This project we did in California gives you an illustration of the difference that changing the lights out has in the community. There are different lighting levels, different renditions, white versus the kind of faded out color. People need to understand what you're doing and why, and we have experience in that. We have experience in water and wastewater treatment implementation. We started down a similar road with Tallahassee 15 years ago. We did a relatively small project with three City facilities, some HVAC upgrades. We moved on to a Phase 2, which was quite a bit larger and a broader array of solutions in a number of facilities. In 2009, there was a third phase, and in 2010 a fourth phase. This is a marriage over a 10 or 15 year period, and you only get additional work from a customer who is happy with what you have delivered over a 15- year period. We're really proud of this resumé. At the US Conference of Mayors, the City of Tallahassee was named the most livable city in America. That was due in large part to the metering project that Honeywell is in the middle of implementing today."

Councilwoman Berger noted, "Mr. Lowery made reference to the wireless communications aspect of the meter reading that you

offer in Tallahassee and elsewhere. How is that different from what we currently have in the City with our wireless meter reading?" Mr. Lowery replied, "I understand that you're using an automated meter reading project, and that you're utilizing Sun State Supplies, a provider of Neptune products. You're using a vehicle-based unit to drive around to gain some exceptional efficiency. It's my opinion that it would be our mission to protect the installed base asset you have currently, rather than to be the enabler in accelerating that program, so the efficiencies that can absolutely be gained would be seen earlier. I do have familiarity and have worked with that provider as well as with that product." Councilwoman Berger asked, "So yours is not a vehicle-based product?" Mr. Lowery replied, "We do not manufacture any of those products. We simply utilize the economies of scale purchasing power and the ability to have resources that evaluate based on your needs as to which technology is right for your City."

Mr. Taylor pointed out, "In our City we did an AMR project very similar to the one that you started here, which is vehicle based. We will put in a wireless infrastructure, because it gives you more data more rapidly. That's only important if that's what you want. Because we're not the manufacturer of those products, we have the ability to work with your staff to figure out what's the best fit for you. If it's continued expansion of what you've done today, then that's what we would do. If you wanted to modify that, then we would head down that path. It's really at your direction." Mayor Faiella remarked, "Honeywell is doing a project with FP&L. Can you tell me about that?" Mr. Taylor replied, "FP&L is converting over to an AMI (Automated Metering Infrastructure). We're implementing about four million meters for AMI right now in the FP&L customer base. It's a very large project. We have between 200 and 250 people in South Florida working on that project." Mayor Faiella said, "This program has guaranteed savings. What happens when the savings are not there?" Mr. Taylor replied, "You set in place a very rigorous measurement verification process to make sure you understand what your costs are today, because that's what you're going to be using. That reduction in cost is what you're going to be using to pay the cost of the program with. On a monthly, quarterly, semi-annual or annual basis, there is reconciliation. In the event that the program is not delivering as guaranteed by Honeywell, we would write a check. What you want are the results that you expect when you do the project. The first year we wrote a check for \$425,000. The second year we exceeded the guarantee by \$225,000, and we did for the balance of the ten-year period. You have to count on the money being there."

Mayor Faiella said, "Tell us more about the job creation by Honeywell on projects like this." Mr. Taylor stated, "About 95% of the work we do is with local contractors. Between 5% and 10% is done by Honeywell engineers and technicians. On the metering project, for example, we don't make the meters, and we don't do the installation of the meters. We manage local contractors who do. That's why this is such a great opportunity for job creation in Port St. Lucie. A project of this size gives you the opportunity to employ a number of local contractors." Councilman Kelly asked, "What is your best projection on when this could be done? What would be the longest time and the shortest time?" Mr. Taylor replied, "Probably the shortest would be 18 months to get it fully implemented, and the longest would be two years. The process you follow is one of assessment. We have the preliminary proposal that was done, but it was just based on a couple of days looking at the facilities. This selection is actually for the detailed analysis. We would come through and it would probably take four to six months to do the detailed analysis to make sure that we have the appropriate baseline, to make sure that staff agreed with the technologies that we wanted to apply to the project, and then we would start implementation probably four to six months into the process." Councilman Kelly asked, "How do you get paid?" Mr. Taylor replied, "We get paid as a general contractor on the project. You pay us, and we pay the subcontractors. We are responsible for the installation, the engineering design, and the project management. We would line up the financing through Honeywell Global Finance, and find the appropriate suppliers for the money. That's where we earn our keep."

#### **BGA**

**JEFF STOKES**, Program Manager, ConEdison said, "I have over 20 years of performance contracting experience in cities, governments, and school districts. I will be involved in the project entirely from start to finish. Everyone here tonight will be a member of the team and working directly on the project. Andre LeBlanc, your project manager, has 28 years of project management experience, and he has done a wealth of projects in Florida."

**ANDRE LEBLANC**, Director of Operations, ConEdison, said, "I'm a resident of Florida. BGA is a wholly-owned subsidiary of which ConEdison, Inc., was founded by Thomas Edison in 1823. We know that Honeywell has got longevity as an energy-based company. We're one of the premiere energy service companies in the United States. We're accredited by NAESCO (National Association of

Energy Services Company). We are very much involved in the leadership, energy, and environmental design. That's going to be the hallmark of what we're going to bring to you. Two out of the last three years, we have been selected by the Postmaster General of the United States as the #1 energy services supplier to the United States Postal Service, which is an unbelievable accomplishment. We were chosen by three members out of three to provide the investment grade audit as a result of the actual standup presentation that we went through. We do in-house design engineering. We are a consulting engineering firm, and we have been involved in consulting engineering since 1985. We have performed more energy audits than any other company in the state of Florida. Construction management is one of our fortes. Monitoring the verification is a key element to this process. Vendor neutrality is a very important aspect, because we are not a manufacturer of systems. However, we get out there and fit the best systems for the outcome that we're looking for."

Mr. LeBlanc continued, "It's very important to provide good pricing, because you see exactly the basis by which the financial aspects of this project are developed. We will share with you our contracting pricing, our markups, and our overhead, so you know exactly where you stand fiscally in this process. We are also very involved in the use of local resources, local contractors. We are the only energy services company that has actually written checks for EPAct. We are taxed the highest corporate rate, which is 35%, and we have actually written checks in excess of \$1 million. The question was asked earlier as to how long it would take to get this done. I believe that we can do a very comprehensive and thorough job in 90 days and get it done. We assembled our engineering team, and at the presentation we stated that we would be able to get this work done within a period of one year, which provides you with the economic impacts at a much faster rate. We are in the process of doing a \$23 million performance contract with Miami-Dade County. This has been a multi-phase project, which is ongoing. I can tell you that we are intimately engaged with the owner, Miami-Dade County, and with the success and the outcome. Also, we have held the management of HCA account for ten years. I understand what it takes to deliver a high level of customer satisfaction. From just these two examples, you're talking about over ten years experience with both of these major clients. That is repeat business, and that's only delivered through a high level of customer satisfaction. If we are selected to do this investment grade audit, we will deliver to you a very high level of customer satisfaction with the use of our Florida based team."

Mr. Stokes stated, "All the projects are paid for from savings. There's no cost to the City or the taxpayer. The project is guaranteed. We reconcile annually on that guarantee. We can reduce potential liabilities to the City. We usually have a positive cash flow, which means you can redirect that money to other City needs such as the Police Department, Behavior Modification Programs, or Public Outreach Programs. We have identified wastewater treatment plants with the BCR neutralizer system, thermal energy storage for your main group of buildings right here, ventilation reduction strategies, bringing in less hot humid outside air that you have to cool and dehumidify, water meter replacement, and retrofit your City owned street and park lights. When we look at your project, we will turn over every stone. We look at everything from controls on vending machines to satellite based irrigation control. The environmental solution we're talking about for your wastewater treatment plants is a long term, economically viable solution that is a truly green sustainable biosolids treatment process. In the first year at the Glades Water Treatment Plant, you would reduce your cost per dry ton by 50% and your energy cost by 90%. This can also be applied to the other plants. Clay County is actually saving 43% in their biosolids management and 92% in energy costs."

Mr. Stokes continued, "What you're now disposing of in a landfill will be converted to a commercial fertilizer that is actually sellable. With the automated meter reading, you try to find out where the infiltration inflow of the existing system is coming from. Unaccounted for water is another cost to you, and then the automated meter reader itself. You currently have 64,000 meters. While 18,000 of them have been converted to AMR, 20,000 meters are pretty new, so they can be retrofitted to AMR. You don't need to replace the meters. The rest of the meters should be replaced. This program will expedite something that would take you eight or nine years by budgeting for it done now. You have an excellent proactive large meter maintenance program, which has really helped you. It's those large meters three inches above that could waste energy. If we come back with something that didn't meet your expectations, you don't have to pay us for that study. We're going to share our EPAct deduction with you. We can act as your advocate. We manufacture no products whatsoever. We're vendor neutral, and we can work with all of your existing manufacturers. We believe there are significant energy savings to be guaranteed. We haven't given you a potential project total, because that's what the investment grade audit will identify. I think it's a little premature to do that before the actual study has been done.

We're offering you a truly green and sustainable long-term biosolids solution with the BCR system, which will save about \$252,000 a year just at the Glades plant. With the outside air reduction technology we're talking about, we're actually using a device called an ionizer to clean the air, so you don't have to bring in so much warm and humid air. We're going to speed up the water meter replacement project, and there's a tremendous opportunity for renewable technologies. We do utility scale renewable technology projects. We sell wind power at the national, regional, and local levels. We own and operate wind farms."

Councilman Kelly commented, "You said that you could do this in one year. What would be the quickest time and the longest time to do this?" Mr. LeBlanc replied, "We looked at what time would be necessary to do the implementation. One year is very much a livable time period. We could possibly compress it down to less than that. Nine months would be a possibility if everything worked well with regard to our negotiations." Mr. Stokes pointed out, "You have this cost of delay. The sooner you get started, the sooner you get the energy savings coming in." Councilwoman Berger remarked, "I see from your presentation that you have spent an enormous amount of time evaluating what we're doing. Can you tell me about the meeting you had with our Utilities Director or department in reference to Page 10, and can you give me your thoughts on the meeting in general?" Mr. Stokes replied, "We haven't met with your Utilities Department. We've been working with BCR Environmental for almost a year and a half. We've teamed up and learned about their technologies and they understand our technologies. They knew when we were responding to your initial RFQ that there was a common interest. That's really how we learned about the specifics of the wastewater treatment." Mayor Faiella said, "This program has guaranteed savings. What happens if the savings are not there?" Mr. Stokes replied, "There's legislation. Actually Florida governs that, so we will have the same answer. If we don't have the savings we write you a check. That's reconciled on an annual basis. Some programs may differ. With our program, we have a certain guaranteed amount. Anything above that amount you keep. If we exceed that amount one year but fail the next year, we can't use the excess from one year to rollover to another year."

Councilman Kelly stated, "In the backup material it said that when you do your initial analysis and find that the savings are not worth it or whatever, you can terminate. That's according to the contract. It doesn't say how long that initial analysis is going to take." Mr. Stokes responded, "It's typically 90 days."

That's because we have a staff of 30 engineers in house that do this." Councilwoman Berger noted, "My opinion is that I would like to go with ConEdison Solutions BGA, Inc., ConEdison. The first presentation was very good. However, I felt as though the content was not as informative as to what the next steps are and what information is available. I **move** to accept ConEdison." Councilman Kelly **seconded** the motion, and pointed out, "On June 14, you had your Evaluation Committee meet. Was that a verbal?" Ms. Shanaberger replied in the affirmative. Councilman Kelly remarked, "Then you picked Honeywell. On July 20, you had the other one, and you picked ConEdison. Why?" Ms. Shanaberger replied, "The first meeting was the individual scores, and that's when they judge the handwritten proposals that were submitted. Then the committee met and scored all of the submittals. I think there were eight. That's when they lowered it to the three, and asked them to come in and do presentations. At that time it was BGA, Honeywell, and FP&L. Those three came in to the second meeting and did presentations. After the presentations, it was obvious to the committee that BGA had really done an in-depth study. The written proposals don't always tell the entire story, until you ask questions, see what they have, and talk to the individuals."

Ms. Shanaberger continued, "The time frame is important, because you don't have savings until we get it implemented. That time frame as far as the audit itself is time consuming for staff. It's going to have to take dedication from staff to meet with these people and work with the schedules that work with both firms to get it done. At that time you have the opportunity to look at the audit and select the projects as a priority which ones will work for you. The first stage is selecting the firm to do the audit. The second stage would bring it back to you." The City Clerk restated the motion as follows: for approval to recommend BGA, Inc., ConEdison for Item 12 a). The **motion failed** by roll call vote, with Councilwoman Berger and Councilman Kelly voting in favor, and Vice Mayor Bartz, Mayor Faiella, and Councilwoman Martin voting against. Ms. Shanaberger asked, "Does the motion fail to select BGA, or does the motion fail to do the audit at all?" Mayor Faiella asked, "Can we make a motion for Honeywell? Do we need to?" Councilwoman Martin replied, "We need to for the record. I **move** to approve Honeywell." Vice Mayor Bartz **seconded** the motion. Councilwoman Berger said, "I really believe in Honeywell. I know it's a large company and has a huge footprint in the US, but I just didn't see anything specific to Port St. Lucie in that presentation. We've given staff the opportunity to review eight different agencies or companies in the RFP process, and they came down to these two for the short

list. Of those two, they favored ConEdison. We asked for a presentation, and I think it was pretty obvious. I'm looking forward to hearing why we're going with Honeywell."

Councilman Kelly stated, "I would also like to hear why. I'm really confused. One year versus 18 months, and two years. . . . I felt so much more comfortable with them going to local people. I thought they gave us a lot more detail. I'm kind of confused why I didn't get any feedback from the Council on the other motions." Councilwoman Martin noted, "Although BGA may have sounded more specific, I was concerned they got information from another entity about our wastewater treatment facility system. They had opportunities to meet with Mr. Merejo or anyone on staff personally. Did they do that?" Ms. Shanaberger replied, "Just to clarify, they are not allowed to discuss anything with staff. That would be in violation of the bid." Councilwoman Martin commented, "The other reason is that I do like the fact that Honeywell has worked on the Tallahassee project, and has had that long term commitment for such a long period of time. I also think that BGA was a little overly aggressive. They thought they should automatically get it, because it was something that was recommended. I don't think that to be the case. They didn't want to have to make a presentation before Council. They automatically thought that they should be chosen, because they were the #1 chosen by staff. I didn't appreciate that, because that's our job. It's our job to make sure and get those presentations when we're contemplating a large project for the City. You should be ready, willing, and able to meet before Council, and not put that out there that you feel you shouldn't have to."

Mayor Faiella pointed out, "I have the same sentiments. I felt that project savings was #1. I took their written part as law, and I think they put a lot of time and effort into it." Vice Mayor Bartz remarked, "When you say that Honeywell came out #1 in one area and ConEdison came out as #1 in another area, it puts us in the position of having to make a decision. I take nothing away from staff, because I know how hard they work, and I know what a great job you do. Ultimately, it is us taking care of it from there. ConEdison did a great job. You had your ducks in a row. Honeywell did a good job. I would say that you're probably not as eloquent in speaking as they might have been, but I find your presentation good. I think that both of you are going to put local entities to work." Councilwoman Berger asked, "Who would your project manager be locally?" Mr. Taylor replied, "The project manager is actually delivering the Tallahassee project as we speak. He is the individual who is based here in

Florida, and would be the dedicated project manager." Councilwoman Berger asked, "Where does he live?" Mr. Taylor replied, "Tallahassee. The onsite project manager is from Orlando, and the general project manager lives in Tallahassee." Councilwoman Berger said, "I try to have that local connection as often as possible. I hope we have a very good connection with your local project manager whether it's out of Orlando or Tallahassee."

Mr. Taylor stated, "Your staff will be on the ground with our staff on a day to day basis. These projects are not run from Minneapolis for example. You have to have people on the ground. Whether or not we brought the project manager here today is not as relevant as our commitment to getting the project done. We have a proven track record of doing just that." Councilman Kelly noted, "I'm going to support this motion, because we're going to be working with them. However, I'm disappointed when I asked for the reasons why you voted for one or the other. I got the same impression when ConEdison didn't want to come for the presentation. I can't make my decision on 'I don't like that fact,' or 'The other group had a more eloquent speaker.' I go by who's going to do the best job for the City, and I really thought ConEdison did. I would like to get more definite reasons other than the fact that they had a better speaker, or that they thought they were going to get the job, because they were automatically better." The City Clerk restated the motion as follows: for approval to recommend Honeywell Building Solutions as the contractor for Item 12 a). The **motion passed** by roll call vote, with Mayor Faiella, Councilwoman Martin, Councilman Kelly, and Vice Mayor Bartz voting in favor, and Councilwoman Berger voting against.

**b) DISCUSSION ON HOW TO PROCEED WITH STEEL BEAM FROM 9/11 FIRST RESPONDERS, CITY MANAGER**

Mayor Faiella advised that someone signed up to speak on Item 12 b).

**TOM LADOMIRAK**, resident, said, "One potential site that I would like the City Council to consider is Tom Hooper Park, located behind Walgreens near the Chevron Gas Station. It's a small park, but it has access 24 hours. If an individual from New York wanted to have a memorial event, it's large enough that a group of people could get there, but yet it has 24 hour access. I think it would be a good site, and I don't think it would be improper to add that to his park. It also has the availability of parking from the Veteran's Boat Ramp parking area. I would

like you to consider that site."

Councilwoman Martin stated, "I think our City Manager should put together a group of staff to work with the private companies who want to work on donating time and energy on some type of memorial, and bring it back to us. If we're going to talk about placement, maybe it belongs outside the Police Department. We have the roundabout area with the flag." Mayor Faiella noted, "We have to keep in mind the 36 inch piece and the 15-foot piece. We need direction on both of them." Councilwoman Berger commented, "I agree with Ms. Martin. The idea of the staff coming together under the City Manager's direction is a good one. I would like to see the committee be our 9/11 First Responders. We don't have our own Fire Department, but we do have a Police Department. It makes sense for it to be our own First Responders that have the opportunity to take a look at the larger piece of steel and decide where it may fit in the City. I like it being in the roundabout in front the Police Department. It would be lit and in an area where they typically do the presentations. However, we could leave it up to our First Responders to decide where to put it." Vice Mayor Bartz pointed out, "I think we had discussed this at length prior to getting the piece of steel. I had understood that there would have been a group of citizens as well as staff who would have gotten together to make those decisions." Councilwoman Berger remarked, "If I remember correctly, we were told that's what someone wanted. However, I remember the dialog here being that we were going to discuss that in the future. That's what this discussion is partly about, and then we will have further discussions in the future. For me, I like public involvement as often as possible, but this is specifically about the First Responders. Why should we not allow our First Responders to be the ones to make that decision? It's also less political."

Vice Mayor Bartz said, "The veterans had offered Veteran's Park. Also, the front of City Hall where we typically have Art In Public Places is also a suggestion. It's not that it's a better site than the Police Department, but it's a visible site and people are constantly coming into City Hall. I'm certainly up to letting that committee do that. Those are just a couple of options that have been thrown out there." Councilman Kelly stated, "I don't have a problem with having the City Manager appoint the committee and making sure that the Police Department is part of that. I'm hearing a different opinion on where things should go other than what we spoke of the last time. I still think that the large piece should go at the Civic Center. It should be where the most people can see it. That's where they

have their 9/11 Memorial every year, and I think it's appropriate. The First Responders of the Treasure Coast are the ones who helped us get that piece. The small piece would be appropriate to go here. I thought we had consensus to put the larger piece at the Civic Center, and now I'm hearing differently." Councilwoman Martin noted, "I thought about it and thinking about the big picture and what it's all about, I think it does belong at the Police Department in that roundabout area, or somewhere close to the Police Department. I've changed my way of thinking on that."

Councilwoman Berger commented, "In reference to the smaller piece, I do like the idea of that smaller piece being in our art gallery at the Civic Center. Maybe that becomes a more permanent staged area within the art gallery. In the future, if there are continuations of 9/11 events or other events that call attention to that significant time, it would be there." Mayor Faiella asked, "Are we going to direct the City Manager to take care of this?" Councilwoman Martin replied, "That he appoints a committee of staff to work on it." Mayor Faiella asked, "Will the smaller piece go to the art gallery at the Civic Center? That's what Council's direction is. The 15-foot piece would go in the roundabout at the Police Station beside the flag. Is that what we're deciding?" Vice Mayor Bartz replied, "That's not what I heard. I heard the City Manager, staff, and the First Responders would make those decisions, and that those suggestions were merely suggestions that had come up. It would be up to the First Responders to determine where they felt they should go." Councilman Kelly pointed out, "I would agree with that statement." Councilwoman Berger remarked, "That's good." Mayor Faiella said, "We have **consensus**."

### 13. NEW BUSINESS

#### a) APPOINTMENT OF MEMBERS TO THE CITY OF PORT ST. LUCIE DISTRICTING COMMISSION, CITY COUNCIL

The City Manager said, "We finally have our information from the Census, so we're ready to proceed with redistricting. We had put out a call for any citizens who wanted to be on the Districting Committee, and we do have 13 verified members who have applied for the committee. The committee has to be a ten-member committee, so we're asking the Council to appoint the ten members. As soon as we have those ten members, we will have a meeting and proceed with having that group recommend a redistricting plan, which would be brought back to the City Council. I think they have 120 days to do that work."

Councilwoman Berger stated, "I have one applicant who did not mark they were a City resident, so I wanted to call that out to the City Clerk. The applicant's name is Ann Thomas. The address is SE Evans Avenue." The City Clerk noted, "The applications that you have received have all been verified by the Supervisor of Elections. They are all registered voters for the City of Port St. Lucie." Councilwoman Berger commented, "I will make note that she is a citizen. Also, Mr. Mancuso is actually in District 2, and it's listed as District 3. My thought is that we have 13 candidates and we have ten openings. I recommend that we take the other three as alternates, numbering them one through three. If something happens between now and the time that the committee actually finalizes or sits down, we don't have to bring it back to Council again for voting for the next person to fill the vacancy. The three that I would name as alternates would be Sal Mancuso, Janice DiIanni, and Ann Thomas. The remainder would be committee members."

Councilman Kelly pointed out, "I only have one from District 4, and I will give you my two. I recommend Frank Lillo, District 4, and the other would be Timothy Keefe. I have no problem going along with Councilwoman Berger's suggestion." Councilwoman Martin remarked, "I was going to choose Mr. Shadowen and Mr. Vega, so I have no problem with that." Vice Mayor Bartz said, "I'm okay with the selections as they stand." Mayor Faiella stated, "I'm also okay with it." The City Attorney noted, "I think the motion should be to appoint alternates in the order of Sal Mancuso, Janice DiIanni, and Ann Thomas, and the remainder of the applicants are appointed as regular members of the Redistricting Committee." Councilwoman Berger said, "So **move**." Councilman Kelly **seconded** the motion. The City Clerk restated the motion as follows: for approval to appoint the applicants as listed on the Agenda Item Request Form to the Districting Commission, with three applicants being alternates. Those are Janice DiIanni, Sal Mancuso, and Ann Thomas. All other names listed will be the regular members for the Board. The **motion passed unanimously** by roll call vote. Councilwoman Berger pointed out, "In the paper I read that you said the last time this was done was in 2001, but it should have been 2004, because that was before I ran for election." The City Attorney remarked, "The last time we did it with the Districting Commission based upon the Census was 2001. There have been some adjustments that were made, but not based on the Census."

Councilwoman Berger asked, "Was it made because the population was so out of whack for each district at that time?" The City Attorney replied, "I believe that was to take into account some

annexations. We did it last year as well to bring in some other annexation areas. I don't recall a commission in 2004." Councilman Kelly stated, "We made some adjustments in 2003, and it wasn't just population. The districts really needed to be done. I don't think we actually settled it until 2003." Councilwoman Berger noted, "Just before the election I had been in the audience, and there had been about five or six of us that had put papers in for running. Then the commission came together and came up with these boundaries that didn't make a lot of sense. It took out everyone except one candidate for District 2, and Councilman Kelly had this pocket that didn't make any sense outside of his district. At that point, the Council asked them to come back and meet again. That's why District 2's boundaries make almost like an Italian boot on the bottom and then go up to the top northeast. That was because they were trying to be inclusive of all of the candidates that had already pulled papers at that point. It kind of smelled bad at that time." Councilman Kelly pointed out, "We had two or three candidates in that boot and it wouldn't have been fair to kick them out of the race at that time."

The City Attorney remarked, "Looking at the minutes, the Districting Commission met September 18, 2001. Boundaries were formulated and it was sent back to staff for them to present the maps as I understood it and looking at the minutes. They started the process in September 2001." Councilman Kelly said, "It took a long time, but it doesn't matter." Councilwoman Berger stated, "It does matter, because I want to make sure our Legal Department has the information correct, and that the City Clerk's office has the correct information as well, and that we're communicating correctly. If it was for a different reason that we were doing the redistricting, then that's important to know as well. If the committee is coming together, we have to give them the correct history, and we have to talk about when the districts have changed and why they have changed, so that they have a good understanding and history of it." Councilman Kelly noted, "I'm sure they have it. The reason I say that it doesn't matter is that this is something new. What happened then is all done and over. I'm positive they have all of the information as to why it was done."

**b) PSL PARTNERS PROGRAM AGREEMENT, THREE YEAR AGREEMENT WITH MARTIN MEMORIAL HEALTH SYSTEMS FOR SPONSORSHIP OPPORTUNITIES THROUGHOUT THE PARKS AND RECREATION DEPARTMENT, INCLUDING THE NAMING RIGHTS OF THE CIVIC CENTER VILLAGE SQUARE STAGE IN CONSIDERATION OF \$25,000 PER YEAR, ADDITIONAL THREE (3) YEAR TERM RENEWAL UPON MUTUAL AGREEMENT, #20110124, PARKS AND**

## RECREATION

The City Manager said, "As you know, we've been trying to do naming rights for the Civic Center and some of our other facilities in the City. This is an agreement starting with Martin Memorial Health Systems to do the PSL Pillars Partnership. They want to do the Civic Center and the Village Square stage at \$25,000 a year. Mr. Conrad has been working with them on this program." Mr. Conrad stated, "We have developed some sponsorship opportunities throughout our Parks and Recreation system, and we believe in these economic times that it's always in our best interest to continue to look for revenue opportunities." Mr. Walker noted, "I'm pleased to present two exciting new programs that we've developed to help fulfill the initiative of the naming rights at the Civic Center. The PSL Partners Program is a bundle. It's a customized sponsorship opportunity that we created, so we could generate some sponsorship revenue for the Civic Center and other key aspects within the Parks and Recreation program. It would not only help the Civic Center, but it would help the Saints, the Citywide special events, adult athletics, and youth athletics. This Pillar Partner is a strategically planned multi-level program, whereas it maximizes the strengths of the assets of the Civic Center and incorporates the naming rights as the key component."

Mr. Walker continued, "At the very bottom we have an official Media Partners level. Above that is a Prestige Partner. The highest is the Pillar Partner. The key aspect of the Pillar Partner level is the naming rights. There are seven components of the Civic Center. Amenities will be at that level. They are the Village Square, the Ruby Conference Center, the Emerald Ballroom, the gym, the parking garage, the front plaza, and the lobby terrace. I created an additional opportunity where there's a Prestige Partner. Tier 1 would be comprised of the Art Gallery, the Fitness Center, and the Game Room. Tier 2 would be the fountain, the TV Lounge, and the multi-purpose rooms. Media is essential to the success of the facility as well as procuring sponsorships. It would be comprised of print, radio, TV, ad space, web inclusion, live remotes, promotions, and public service announcements with TV. There are numerous benefits of this program, such as increased revenue and the ability to improve your cost recovery. The additional revenue is going to help the City maintain its high level of service, while at the same time maintaining the low schedule fee for residents. The increased sponsorship sales through the process will maximize the potential of the City's assets, and is an important tool for fulfilling the Parks and Recreation Department's comprehensive

sponsorship needs.”

Mr. Walker stated, “One of the most important factors is that it’s going to improve your sponsor retention. It’s hard to get sponsors, and once you get them you want to hang onto them. These are long term commitments that they’re going to invest in our community. The other thing is that it’s going to improve public relations, not only for the City but also for that partner. Specific to the Martin Memorial Health Systems proposed agreement, the term is three years from September 2011 to 2014. It’s \$25,000 annually for \$75,000 in total revenue. The expenses are going to be in the neighborhood of \$30,860, which will include signage, Civic Center room rentals, and sales commission. The breakdown of the annual expenses in the first year is higher than the second or third year. However, all of them incorporate signage costs, the room rentals, and sales commission. We don’t want to sacrifice any quality on the benefits we deliver to the sponsor, but at the same time we want to make sure the residents are going to get what they deserve. Some key features of the Partners Program are industry category exclusivity, an official healthcare partner, naming rights, Civic Center room rental, and use of word mark. Martin Memorial Health Systems would be the only hospital associated with the Civic Center as it relates to the PSL Partners Program. Keep in mind that the exclusivity doesn’t apply to any non-City special events or rentals held at the Civic Center or Village Square.”

Mr. Walker noted, “Martin Memorial would be the official health care partner of the Civic Center, and this designation only applies to the activities, events, and participation in the PSL Partners Program. They would be afforded the naming right to the Village Square stage and would be known as the Martin Health System Village Square Stage. The proceeds from the sponsorship fee go to pay for the Civic Center room rentals, and they will pay at the regularly scheduled price. This will also guarantee a room rental for three consecutive years. This is a great way to project in your budgets that you have a certain amount of dollars coming in, and that will be for the sponsorships and the room rental. They do have the ability to use our logo and our name. However, it’s only with the written consent of the City, and the designated authority approved by the contract. In addition to the naming rights, the sponsorship is the added value. It’s the essential part of the bundle. Every day people are looking for value in today’s economy. So that we can retain these sponsors, we have to provide them with benefits. As part of this agreement they would also receive title sponsorship of the Bonfire and Hayride, and the presenting sponsorship of the

St. Patrick's Day Festival and Parade. They would receive Youth Basketball League Division sponsorship, the Hole Sponsorship at the Saints, and adult athletics."

Mr. Walker commented, "This is the strategy to get a big partner to invest in our community, and fulfill many of the needs that we have all in one, and not to have them do it just for one year, one event, or one program, but on a consistent basis, so that at the end of the three years, they will want to invest again. I can't think of a better partner at this time than Martin Memorial. It's a great community-based organization, and that will be a model. That model will help us sell the other components of this." Councilman Kelly asked, "The sponsorship of the Bonfire and Hayride at Digital Domain Park would have Martin Health Systems name on it?" Mr. Walker replied in the affirmative. Councilwoman Berger pointed out, "Those events went away. We've had some events go to the wayside, because we don't have enough money to continue and sustain them. We've have checkmarks next to some events that may not continue. We've had parades that no longer have been. I love this model that you're presenting to us, because it does allow us hope to continue some of the best grass root events. I love the hayride event, and I know that it was one of Mr. Proulx's initiatives." Mr. Walker remarked, "I've been here since December 2010, and I did an assessment analysis talking to staff, learning about programs, and things like that. If that can't be included, it can't be included. I just thought it was something that was part of the plan."

Councilman Kelly said, "I don't know that the Bonfire and Hayride is going to be canceled. The significance is that things are tough and it's hard to get sponsors for things, but things are not always going to be tough. If we're going to go outside the sphere of the Civic Center on a sponsorship like that for something at Digital Domain, where's my opportunity to bring back all of the sponsors that are going to be coming in when things start to get good again in two or three years? That's just a concern of mine." Councilwoman Berger stated, "But it is a finite time." Mr. Oravec noted, "This is something new and I think it's something worthy of debate. Mr. Walker has done a good job of packaging together assets. This is a new way of looking at a portfolio of assets. We have assets out there, and I thank Martin Memorial very much for recognizing the assets and proposing to make this investment. In order to show them how good of an investment it is, we've put together a portfolio of assets where they could reach an audience. The Bonfire and Hayride was one of those things where we could not only do

something out east, but we could also expose them to something out west and diversify the portfolio."

Mr. Oravec continued, "If that's not the individual event you want that's okay, but I would throw out a counter argument as far as the exclusivity. That's an important concept, because you don't necessarily have ten healthcare providers sponsoring one event. You're going to get them to sponsor whatever their interest is. The return for providing this level of investment is that they want to be the go to person with the name and the bright lights. That's why they're doing it. I think it's an important concept. I think it's something that's necessary." Councilman Kelly stated, "I'm not denying that. They stepped up to the plate. That's okay. I understand the exclusivity of everything. I'm just asking when the sphere will stop. You're right. It's worthy of debate. Things are going to change in two or three years, and I want to be able to have other big sponsors as well." Mr. Oravec noted, "He's doing a great job, and he is a contract position while he's here. That sales commission is part of the expenses. It actually pays for Mr. Walker. He's not a salaried employee. That's a lot cheaper for us than paying for a full-time employee. Once that program reaches a level where it's bringing in a certain amount of dollars, we can do that cost analysis." Mr. Walker commented, "In terms of the issue that was just being discussed, there is room for everyone. It's just specific to this particular contract. The exclusivity only applies to what's listed in this contract. When you don't exclude, the other one doesn't buy. When you exclude, the other one buys for sure. I know this from experience."

Mr. Walker continued, "The sponsors worry about ambush, and you have to be on their side. This is what partnership is about. I think it's a good thing. I know it's a slippery slope, and I'm not here to do anything but the best I can to assist your needs. I'm a 34-year veteran of four municipalities, so I know the mission, and I'm here to help you serve it." Councilman Kelly stated, "You just made a good point. Thank you." Mr. Walker noted, "There are tangible benefits associated with sponsorships. We spoke about the naming rights, the onsite marking rights. Currently, we give them booth space to market their products and services. We also have signage rights, whereas on the stage there will be sign naming the stage the Martin Health System. There will be media associated with that. The media we acquired through sponsorship or media partnerships will tag them in there. With reference to print and marketing collateral, we're working with things now, improving them, and doing 4 x 6 color postcards. We will also have 11 x 17 posters.

The Internet and e-mail will also be included in that, and only where appropriate, and only where it applies to the contract. The money from the proceeds of the sponsorship fee covers the room rental, and then there's special event parking."

Mr. Walker stated, "Intangible benefits are also important, with #1 being category exclusivity. They all want it. There's an option to renew. They also have the ability to showcase their product or service. The prestige of our property, the City of Port St. Lucie, the Parks and Recreation Department, and also the Civic Center are factors. Business to business opportunities exist between sponsors and vendors. The last thing I will leave you with is the brand linkage. A sponsor/community partner wants to create an attachment to the public. They're investing their dollars, but they're also investing time. They're going to be out there with booths. There are other opportunities within the contract such as having some type of health fair that the City can do collaboratively that will be a positive for the community. I waited six months for this job, because I saw the building and the people here. I have Parks and Recreation in my heart, and I'm here to help." Councilwoman Berger **moved** to approve Item 13 b). Councilwoman Martin **seconded** the motion. Councilwoman Berger said, "I'm really excited about seeing this model, and thank you for bringing this to us." The City Clerk restated the motion as follows: for approval of Item 13 b). The **motion passed unanimously** by roll call vote.

**c) C&R HOSPITALITY, INC. D/B/A THE 19<sup>TH</sup> HOLE, CONTRACT/LEASE AGREEMENT FOR CONCESSIONAIRE AT THE SAINTS GOLF COURSE, #20110075, PARKS AND RECREATION**

The City Manager said, "This is a contract with C&R Hospitality, Inc., doing business as the 19<sup>th</sup> Hole. This will be for the concessionaire to run the restaurant at the Saints Golf Course. Under this agreement, the initial nine months will be waived for the start up, at which time the base rent will be \$1,000 a month plus 5% of gross sales. We are recommending proceeding with this contract." Councilwoman Martin **moved** to approve Item 13 c). Councilwoman Berger **seconded** the motion, and stated, "I'm okay with moving forward. I just don't remember the last conversations we had about Lefty's. Did we say go the next one automatically?" Mayor Faiella replied in the affirmative. Mr. Oravec noted, "We couldn't come to terms with Lefty's, so we automatically went to #2." The City Manager commented, "There were only two." The City Clerk restated the motion as follows: for approval of Item 13 c). The **motion passed unanimously** by roll call vote.

**d) CO-PRODUCED AGREEMENT BY AND BETWEEN THE CITY OF PORT ST. LUCIE AND PORT ST. LUCIE DOWNTOWN LIONS CLUB FOR 9<sup>TH</sup> ANNUAL FALL FESTIVAL 2011, ASSISTANT CITY MANAGER**

The City Manager stated, "This is an agreement to co-produce the Fall Festival with the Downtown Lions Club. This is a 60/40 split with the Lions getting 60%. This is not at a City facility, although the City does participate. That's why the split is different than some of the events at the Civic Center, and we do recommend approval." Councilwoman Berger **moved** to approve Item 13 d). Councilwoman Martin **seconded** the motion. The City Clerk restated the motion as follows: for approval of Item 13 d). The **motion passed unanimously** by roll call vote.

**14. COUNCIL COMMENTS AND COMMITTEE REPORTS**

**VICE MAYOR BARTZ - SAFE SPACE - KIDS AT HOPE**

Vice Mayor Bartz said, "Safe Space will be coming to us at the end of the month. Next month is Domestic Violence Awareness Month, and they will be asking for a sponsorship/partnership for signage. They are doing 'Walk A Mile In Her Shoes,' which is gentlemen who come out and walk a mile in high heels. It's to raise awareness as to what domestic violence is all about and how prevalent it is. The statistic I heard is that every day four women die." Councilwoman Berger stated, "There's a movie out called 'I Don't Know How She Does It.' It would be great during this time line if we could create some kind of fundraiser at the movie. Maybe we can contact the movie theatre and see if we can do something as a Council to create some fun and funds for Safe Space." Vice Mayor Bartz noted, "Also this week is our Kids At Hope training. I've been trained, but I will be there with you, because I get excited about the entire program."

**COUNCILWOMAN BERGER - PRESIDENCY FIVE**

Councilwoman Berger stated, "I want to let you know that I will be in Orlando this weekend. I was chosen to be a delegate with the State of Florida for Presidency Five, so I will be participating in the Republican debates, and also in the straw poll."

**COUNCILWOMAN MARTIN - BOYS AND GIRLS CLUB EVENT**

Councilwoman Martin noted, "I wanted to thank Council for coming to the annual event for the Boys and Girls Club of St. Lucie County. I was honored to co-chair that event with Ms. Fetterman."

The preliminary numbers are that we raised over \$28,000. Councilman Kelly is on the Board with me, so he knows how important it is as well."

**COUNCILMAN KELLY - SAN GENNARO FESTIVAL**

Councilman Kelly pointed out, "The San Gennaro Festival was this past weekend and it was fantastic. They had great weather, and they ran out of food Saturday night. That's how good it was."

**MAYOR FAIELLA - SAN JUAN FESTIVAL/SAN GENNARO FESTIVAL/POW-MIA MEMORIAL**

Mayor Faiella remarked, "We had the San Juan Festival by Digital Domain Stadium, and it was fabulous. We had the San Gennaro Festival for two days. I understand there was a press release that went out saying that we attracted people from St. Augustine, St. Petersburg, Vero Beach, Miami, and Orlando. In two days, there were two different crowds that we attracted at the Civic Center. We also went to the POW/MIA Memorial Service on Saturday night and it was beautiful."

**15. ADJOURN**

There being no further business, the meeting adjourned at 3:35 p.m.

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Karen A. Phillips, City Clerk

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Carol M. Heintz, Deputy Clerk Supervisor