

PORT ST. LUCIE CITY COUNCIL  
AGENDA ITEM REQUEST

COUNCIL ITEM 13G  
DATE 1/9/12

Meeting Date: **January 9, 2012**

Public Hearing  Ordinance  Resolution  Motion

Item: **20120031 – 2012 Gradall Excavator, Model XL 4100 IV 6X6.**

Recommended Action:

Waive the Bidding , Chapter 35.04(c), good cause shown, participate in *Florida Sheriffs Association, Florida Association of Counties & Florida Fire Chief's Association Contract # 11-19-0907* to purchase one (1) 2012 Gradall Excavator, model XL 4100 IV 6X6 with options and trade in allowance from GS Equipment, Inc. for a total amount of **\$332,974.80**.

Exhibits: Department memo attached [  ] yes [  ] no  
Waive the Bidding Memo  
Proposal from GS Equipment, Inc.  
Specifications from Florida Sheriffs Association ..., Contract #11-19-0907.

Summary Explanation/Background Information:

This equipment has been budgeted and is requested for purchase following the Engineering Department equipment replacement plan for drainage maintenance. The old excavator, an OWT-03 Gradall, is long overdue for replacement and will be traded-in for an allowance of **\$12,000.00**, to bring the total equipment cost including options to **\$332,974**.

Purchase () is (  ) is not a replacement Purchase () was budgeted (  ) was not budgeted.

One time Expenditure: **\$332,974.80**

Department requests expenditure from the following:

Fund	401	Stormwater
Cost Center	4126	Drainage
Object Code	56440	Other Machinery & Equipment
Project	00000	Project Number

Director of OMB concurs with award: 

City Manager concurs with award: 

Submitted by: Kim Graham approves for Patricia Roebing

Title: City Engineer

Date Submitted: January 3, 2012

**RECEIVED**  
JAN 04 2012  
City Manager's Office

**RECEIVED**

JAN 04 2012

City Manager's Office

## MEMORANDUM

To: City Council  
From: Jerry Bentrrott, City Manager  
Date: January 3, 2012  
Re: Waive Bidding, Good cause shown

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Pursuant to Section 35.04(c), for good cause shown, recommend that the Council waive the bidding and approve the purchase of a Gradall Excavator, model XL 4100 IV 6x6 from GS Equipment, Inc., for \$332,974.80 using Contract #11-19-0907 of the Florida Sheriffs Association.

The current excavator is past due for replacement and GS equipment has offered the City the bid price on the Florida Sheriffs Association Contract and is also providing an allowance of \$12,000.00 for a trade-in value.

Therefore, it is recommended that the City council in accordance with Section 35.04(c) for good cause shown waive the bidding process and approve the purchase of the Gradall Excavator from GS Equipment.  
/CAS

MEMORANDUM

TO: David Pollard, Director – O.M.B.

THRU: Patricia Roebing, P.E. – City Engineer

From: Richard Parks, Project Manager – Engineering *RP*

DATE: December 15, 2011

SUBJECT: FY-2011/12 Budgeted Equipment Requests for City Council Approval

The following budgeted equipment is being submitted for council approval. This equipment will be purchased utilizing the Florida Sheriffs Association Contract 11-19-0907 as noted in Specification #64.

**Cost Center 4126: Engineering Drainage Division**

(1) Gradall Excavator, Model XL4100 IV 6x6  
Base Price = \$ 343,428.00 w/ options as follow:

Upper Structure:

Order Code - (2) Strobe Light – Upper Cab = \$ 620.00

Chassis:

(1) 10 lb. Fire Extinguisher = included

(1) Strobe Light = \$ 620.00

(1) Air Conditioning = Included

(1) 66 inch Ditching Bucket = \$ 230.00

Sub-Total for machine w/options = \$ 344,898.00

Non Specified Options:

(1) Seat Belt – Upper = \$ 80.00

4% Discount -\$ 3.20

Sub-Total Non Specified Options = \$ 76.80

**Machine Price Delivered = \$ 344,974.80**

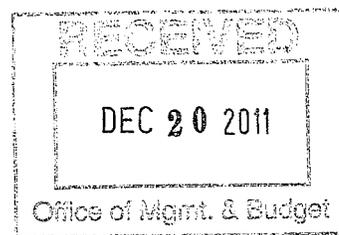
Trade Allowance = PWT-03 Gradall \$ 12,000.00

Total for machine w/ options after trade allowance \$ 332,974.80

Funding Source: 401-4126 = \$ 332,974.80

Cc: Kimberly Graham, P.E. – Assistant City Engineer  
Susan Walsh, Manager - Operations

*Budget = \* 357,000 -*  
*OK*  
*David Pollard*





**GS Equipment, Inc**  
4501 Oakes Road-Davie Fl 33314  
PH (954) 327-8808-Fax (954) 327-8646  
www.gsequipment.com

**December 19, 2011**  
**City of Port St. Lucie**  
**450 Thornhill Drive**  
**Port. St. Lucie, Fl. 34984**  
**Attn: Dick Parks**

We are pleased to offer for your consideration, the following equipment purchase proposal per current **Florida Sheriffs Association, Florida Association of Counties & Florida Fire Chiefs Association Contract**

<b>Model</b>	<b>Price</b>
XL4100 IV 6X6	\$343,428.00
Strobe Light Upper	\$620.00
Strobe Light Lower	\$620.00
Upgrade to 66" Bucket	\$230.00
Sub Total	\$344,898.00
Non-Specified Options	
Seat Belt Upper	\$80.00
4% discount	-\$3.20
Sub Total	\$76.80
<b>Machine Price Delivered</b>	<b>\$344,974.80</b>
<b>Trade of XL4100 s/n 0418293</b>	<b><u>-\$12,000.00</u></b>
<b>Balance</b>	<b>\$332,974.80</b>

Terms net 30 days  
Fob: City of Port St. Lucie  
Delivery 30-120 Days

Prepared by : Terry Bishop  
Date: December 19, 2011



**FLORIDA SHERIFFS ASSOCIATION,  
FLORIDA ASSOCIATION OF COUNTIES &  
FLORIDA FIRE CHIEFS' ASSOCIATION**

Name of Dealership	Type of Vehicle	Zone	Base Unit Price
<u>TELESCOPIC EXCAVATOR, WHEELED 6X6 - 47,000 LB. OPERATING WEIGHT (Specification #64)</u>			
Ring Power Corporation	2012 Gradall XL 4100 IV	* Western	\$347,685.00
Ring Power Corporation	2012 Gradall XL 4100 IV	* Northern	\$347,685.00
G S Equipment, Inc.	2012 Gradall XL 4100 IV	* Central	\$343,428.00
G S Equipment, Inc.	2012 Gradall XL 4100 IV	* Southern	\$343,428.00



**FLORIDA SHERIFFS ASSOCIATION,  
FLORIDA ASSOCIATION OF COUNTIES &  
FLORIDA FIRE CHIEFS' ASSOCIATION**

**TELESCOPIC EXCAVATOR, WHEELED 6X6 - 47,000 LB. OPERATING  
WEIGHT  
SPECIFICATION #64**

2012 Gradall XL 4100 IV

Upper Structure Engine: Some manufacturers run the hydraulics off the carrier engine and therefore require no upper structure.

ALL ITEMS FACTORY INSTALLED UNLESS OTHERWISE INDICATED

**INSTRUCTIONS:** Listed above, you will find the model numbers of the vehicles that will be included in this year's contract.

1. WEIGHT:

- a. Minimum operating weight 47,000 lbs.

2. CARRIER:

- a. Carrier Engine:
- b. 6 cylinder turbocharged diesel 250 hp at 2200 rpm
- c. Spin on type filters
- d. Two stage air cleaner
- e. 24 volt 70 amp alternator
- f. Carrier Transmission & Clutch:
- g. 6 speed automatic transmission
- h. Carrier Transfer Case:
- i. 1 to 1 transfer case
- j. Front axle disconnect
- k. Carrier Cab:
- l. One person cab
- m. Air ride seat
- n. Heater, air condition, and defroster
- o. 2 speed windshield wipers
- p. Tinted glass
- q. Isolated and acoustic lined
- r. Gauges to monitor engine functions
- s. Frame:
- t. Sized for GVW and stress of mounted upper structure
- u. Bolt on front bumper
- v. Desiccant type, spin on type, air dryer
- w. Fuel tank 50 gallon minimum
- x. Safety:
- y. Electric horn
- a'. West coast mirrors with convex spot mirrors
- aa. Tow hooks



**FLORIDA SHERIFFS ASSOCIATION,  
FLORIDA ASSOCIATION OF COUNTIES &  
FLORIDA FIRE CHIEFS' ASSOCIATION**

**TELESCOPIC EXCAVATOR, WHEELED 6X6 - 47,000 LB. OPERATING  
WEIGHT  
SPECIFICATION #64**

**2012 Gradall XL 4100 IV**

The Gradall XL 4100 IV purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and FSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	* Western	*Northern	*Central	*Southern
BASE PRICE:	\$347,685.00	\$347,685.00	\$343,428.00	\$343,428.00

While the Florida Sheriffs Association, Florida Association of Counties and Florida Fire Chiefs' Association have attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

<b>VEHICLE:</b>	XL 4100 IV			
<b>DEALER:</b>	Ring Power Corporation	Ring Power Corporation	G S Equipment, Inc.	G S Equipment, Inc.
<b>ZONE:</b>	* Western	* Northern	* Central	* Southern
<b>BASE PRICE:</b>	\$347,685.00	\$347,685.00	\$343,428.00	\$343,428.00

Order Code	Delete Options	Western & Northern (\$52,736.00) <sup>1</sup>	Central & Southern \$44,059.00 <sup>2</sup>
XL3100 <sup>1</sup>	Downgrade to smaller excavator - specify		
XL3100-IV 4X4 <sup>2</sup>	<i>XL3100 III 4X4<sup>1</sup></i>		
XL3100-IV 4X2 <sup>2</sup>	Downgrade to smaller excavator - specify		\$65,752.00 <sup>2</sup>
XL3300-III <sup>2</sup>	Downgrade to smaller excavator - specify		\$109,454.00 <sup>2</sup>
XL4300-III <sup>2</sup>	Downgrade to smaller excavator - specify		\$85,559.00 <sup>2</sup>
	Delete air conditioning	Std	Std
XL3100 4 X 2 <sup>1</sup>	Delete from wheel drive	(\$21,428.00) <sup>1</sup>	\$16,583.00 <sup>2</sup>
XL4100-IV-6X4 <sup>2</sup>	<i>XL3100 III 4 X 2<sup>1</sup></i>		\$42,150.00 <sup>2</sup>
XL5300-III <sup>2</sup>	Optional equipment delete - specify		
	<i>Downgrade to XL5300-III<sup>2</sup></i>		
	Optional equipment delete - specify		NA
	Optional equipment delete - specify		NA

Order Code	Add Options	Western & Northern \$33,189.00 <sup>1</sup>	Central & Southern \$24,845.00 <sup>2</sup>
XL5100 <sup>1</sup>	Model upgrade - specify		
XL5100-IV-6x4 <sup>2</sup>	<i>XL5100 III 6 X 6<sup>1</sup></i>		
XL5100IV-6X6 <sup>2</sup>	Model upgrade - specify		\$40,270.00 <sup>2</sup>
	Model upgrade - specify		NA
	Model upgrade - specify		NA
66 <sup>1</sup>	Upgrade to 66" bucket	\$5,210.00 <sup>1</sup>	\$230.00 <sup>2</sup>
80656006 <sup>2</sup>	<i>66" DITCH CLEANING BUCKET WITH BOCE<sup>1</sup></i>		
A/C <sup>1</sup>	Optional equipment - specify	\$2,300.00 <sup>1</sup>	NA
	<i>AIR CONDITIONING INSTALLATION - CHASSIS<sup>1</sup></i>		
RADIO <sup>1</sup>	Optional equipment - specify	\$195.00 <sup>1</sup>	NA
	<i>AM/FM RADIO - CHASSI<sup>1</sup></i>		
STROBE <sup>1</sup>	Optional equipment - specify	\$620.00 <sup>1</sup>	NA
	<i>STROBE LIGHT - CHASSIS<sup>1</sup></i>		
	Optional equipment - specify		NA
	Optional equipment - specify		NA
	Optional equipment - specify		NA
	New state tag (specify state, county, city, sheriff, etc.)		NA
	Transfer existing registration (must provide tag number)		NA
	Temporary tag		NA
1/1500 <sup>2</sup>	Warranty - specify		\$6,000.00 <sup>2</sup>
	<i>1 yr/1,500 hr Extended Powertrain Warranty<sup>2</sup></i>		

<b>VEHICLE:</b>	XL 4100 IV			
<b>DEALER:</b>	Ring Power Corporation	Ring Power Corporation	G S Equipment, Inc.	G S Equipment, Inc.
<b>ZONE:</b>	* Western	* Northern	* Central	* Southern
<b>BASE PRICE:</b>	\$347,685.00	\$347,685.00	\$343,428.00	\$343,428.00

2/3000<sup>2</sup>

Warranty - specify  
2 yr/3,000 hr Extended Powertrain Warranty<sup>2</sup>

\$8,500.00<sup>2</sup>

4% Discount<sup>1</sup>  
4% Discount<sup>2</sup>

Discount percentage off manufacturer's current published retail prices for non-specified options and any optional models bid. This discount ONLY APPLIES to a downgrade or an upgrade to the model listed in this specification. It does not apply to a completely different make or model. (The discount is applied to the manufacturer's current published retail prices.)  
4% DISCOUNT ON MODELS XL3100 THROUGH XL5100 AND GRADALL WORK TOOLS. 1

Std<sup>2</sup>

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## Options Pricing

SP68 - Effective July 28, 2011

### Upperstructure Options Highway Speed Wheeled Excavators

Number	Description	Price	XLS100	XLS100	XLS100
	AUX. HYDRAULICS W/ AUX. HYD. PLUMBING - MOTOR SPOOL	\$2,890	✓	✓	✓
	AUX. HYDRAULICS W/ AUX. HYD. PLUMBING - CYLINDER SPOOL	\$2,890	✓	✓	✓
80865008	FIRE EXTINGUISHER 10# - UPPER	\$580	✓	✓	✓
	PAINT, SPECIAL, ONE COLOR, GREY CABS	\$5,000	✓	✓	✓
	PAINT, SPECIAL, ONE COLOR, INCLUDING CABS	\$6,000	✓	✓	✓
80365013	SEAT BELT - UPPER	\$80	✓	✓	✓
80465069	STROBE LIGHT - UPPER CAB	\$620	✓	✓	✓
80763114	VANDAL COVER INSTALLATION - UPPER	\$2,250	✓	✓	✓
80755015	BUCKET HOLD OPEN KIT, MECHANICAL	\$455	✓	✓	✓
80735030	BUCKET HOLD OPEN KIT, HYDRAULIC	\$1,195	✓	✓	✓

### Chassis Options Highway Speed Wheeled Excavators

Number	Description	Price	XLS100	XLS100	XLS100
80789049	AIR CONDITIONING INSTALLATION - CHASSIS	\$2,800	✓	✓	✓
80789066	AIR INTAKE GRID HEATER - CHASSIS	\$1,905	✓	✓	✓
X3105065	AIR RESTRICTION GAUGE - CHASSIS CAB	\$280	✓	✓	✓
80789070	AM/FM STEREO RADIO - CHASSIS	\$195	✓	✓	✓
80483243	BATTERY - INTERSTATE OPTIMA - MAINTENANCE FREE - SPIRAL WOUND CELLS	\$945	✓	✓	✓
80789067	BLOCK HEATER	\$610	✓	✓	✓
	BOOM REST FOR TELESTICK	\$1,610		✓	✓
80789068	BUCKET CARRIER ASSEMBLY	\$2,150		✓	✓
80385146	FIRE EXTINGUISHER 10# - CHASSIS WITH COVER	\$460	✓	✓	✓
80485043	LEFT HAND REAR STEP	\$510	✓	✓	✓
80385057	PROTECTO - SEAL LOCKING FUEL CAP W/ KEY	\$150	✓	✓	✓
	RAILGEAR "READY" OPTION	\$13,940	✓	✓	✓
	RAILGEAR OPTION - COMPLETE INSTALLATION	\$54,080	✓	✓	✓
80885032	SPARE FRONT TIRE / WHEEL ASSEMBLY, 385/65R 22.5 (4x2,6x4)	\$1,650	✓	✓	✓
80885033	SPARE FRONT TIRE / WHEEL ASSEMBLY, 425/65R 22.5 (4x4,6x6)	\$1,650	✓	✓	✓
80885031	SPARE REAR TIRE / WHEEL ASSEMBLY, 11R/24.5 (4x2,4x4,6x4,6x6)	\$890	✓	✓	✓
80789069	STROBE LIGHT - CHASSIS	\$620	✓	✓	✓
	TRAVEL ALARM - ADJUSTABLE VOLUME	\$260	✓	✓	✓
	VANDAL COVER INSTALLATION - CHASSIS	\$1,890	✓	✓	✓

SP68 - Effective July 28, 2011

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# Options Pricing

SP66 - Effective July 28, 2011

## Upperstructure Options Wheeled Rough Terrain Excavators

Number	Description	Price	XL200	XL260	XL300
80765016	AIR INTAKE GRID HEATER	\$1,115	✓	✓	✓
	AUX. HYDRAULICS W/ AUX. HYD. PLUMBING - MOTOR SPOOL	\$2,890	✓	✓	✓
	AUX. HYDRAULICS W/ AUX. HYD. PLUMBING - CYLINDER SPOOL	\$2,890	✓	✓	✓
80865010	ENGINE BLOCK HEATER	\$480	✓	✓	✓
80865008	FIRE EXTINGUISHER 10# - UPPER	\$580	✓	✓	✓
	PAINT, SPECIAL, ONE COLOR, GREY CABS	\$5,000	✓	✓	✓
	PAINT, SPECIAL, ONE COLOR, INCLUDING CABS	\$6,000	✓	✓	✓
80465069	STROBE LIGHT - UPPER CAB	\$620	✓	✓	✓
80365049	VANDAL COVER INSTALLATION - UPPER CAB	\$750	✓	✓	✓
80755015	BUCKET HOLD OPEN KIT, MECHANICAL	\$455	✓	✓	✓
80735030	BUCKET HOLD OPEN KIT, HYDRAULIC	\$1,195	✓	✓	✓

## Chassis Options Wheeled Rough Terrain Excavators

Number	Description	Price	XL200	XL260	XL300
80795015	OUTRIGGER / STABILIZER OPTION	\$18,040	✓	✓	✓
	RAIL GEAR OPTION - COMPLETE INSTALLATION	\$54,800	✓	✓	✓
80795002	SPARE TIRE / WHEEL ASSEMBLY, LEFT INNER	\$625	✓	✓	✓
80795003	SPARE TIRE / WHEEL ASSEMBLY, LEFT OUTER	\$625	✓	✓	✓
80795004	SPARE TIRE / WHEEL ASSEMBLY, RIGHT INNER	\$625	✓	✓	✓
80795005	SPARE TIRE / WHEEL ASSEMBLY, RIGHT OUTER	\$625	✓	✓	✓
	SPECIAL " OFF - SET " INNER WHEEL ASSY'S ( 4 ) FOR RAIL GEAR OPTION	\$2,320	✓	✓	✓
	TRAVEL ALARM - ADJUSTABLE VOLUME	\$260	✓	✓	✓
80795016	BACKFILL BLADE	\$10,625	✓	✓	✓
80895003	BACKFILL BLADE	\$10,270	✓	✓	✓

## Upperstructure Options Crawler Excavators

Number	Description	Price	XL200	XL260	XL300
80765016	AIR INTAKE GRID HEATER	\$1,115	✓	✓	✓
80204129	AUX. HYDRAULICS W/ AUX. HYD. PLUMBING - MOTOR SPOOL	\$2,890	✓	✓	✓
	AUX. HYDRAULICS W/ AUX. HYD. PLUMBING - MOTOR SPOOL	\$2,890	✓	✓	✓
	AUX. HYDRAULICS W/ AUX. HYD. PLUMBING - CYLINDER SPOOL	\$2,890	✓	✓	✓
80383407	ENGINE BLOCK HEATER	\$480	✓	✓	✓
80865008	FIRE EXTINGUISHER 10# - UPPER	\$580	✓	✓	✓
	PAINT, SPECIAL, ONE COLOR, GREY CABS	\$5,000	✓	✓	✓
	PAINT, SPECIAL, ONE COLOR, INCLUDING CABS	\$6,000	✓	✓	✓
80365013	SEAT BELT - UPPER	\$80	✓	✓	✓
80465069	STROBE LIGHT - UPPER CAB	\$620	✓	✓	✓
	TRAVEL ALARM, ADJUSTABLE VOLUME	\$210	✓	✓	✓
80365049	VANDAL COVER INSTALLATION - UPPER CAB	\$750	✓	✓	✓
80755015	BUCKET HOLD OPEN KIT, MECHANICAL	\$455	✓	✓	✓
80735030	BUCKET HOLD OPEN KIT, HYDRAULIC	\$1,195	✓	✓	✓



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## Helen Quintana

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**From:** Cheryl Shanaberger  
**Sent:** Tuesday, December 20, 2011 1:23 PM  
**To:** OMB Temp  
**Cc:** Helen Quintana  
**Subject:** small file

Hi, need a small file for Helen

#20120031, Gradall Excavator HQ  
Eng \$332,974.80

Cheryl Shanaberger, MPA, CPPO  
Deputy Director OMB  
772 871 7390