

PORT ST. LUCIE CITY COUNCIL
AGENDA ITEM REQUEST

COUNCIL ITEM 7E
DATE 11/13/12

Meeting Date: November 13, 2012

Public Hearing ___ Ordinance ___ Resolution ___ Motion X

Item: #20060108 –Amendment #1 – Renewal of Agreement with AT&T (f/k/a BellSouth Telecommunications) for SmartRing Services at the new negotiated pricing from \$5,930.91 to \$3,374.44 for a savings of \$2,556.47 per month.

Recommended Action:

Approve Amendment to Agreement with AT&T for SmartRing services at the new negotiated pricing from \$5,930.91 to \$3,374.44 for a savings of \$2,556.47 per month.

Exhibits: Department memo attached [] yes [] no
Proposal from AT&T

Summary Explanation/Background Information:

The remote terminal which houses slick cards and our communications and internet through fiber to AT&T's Central Office is located in the MIS computer room. SmartRing provides 99.9% reliability to ensure service. The existing SmartRing pricing expired and the Office of Management and Budget negotiated lower pricing. The pricing also reflects the move of the Node at Rosser to the Police Department Building "C" on the main campus which would allow the City to maintain the network redundancy that has supported the City's communications for the past 6 years and provide a diverse network connection to the City's new backup site in Building "C".

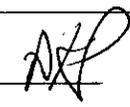
Purchase is a replacement

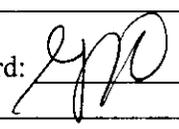
Purchase was budgeted.

Expenditure: **\$2,556.47 in Savings/per month**
\$30,677.64 in Savings /annually

Department requests expenditure from the following:

Fund	001	General Fund
Cost Center	1900	General Government
Object Code	5410	Communications Service
Project	000000	

Director of OMB concurs with award: 

City Manager concurs with award: 

Submitted by: Ivy Ladyko

Date Submitted: November 5, 2012

Title: Fiscal Manager

RECEIVED

NOV 06 2012

City Manager's Office

MEMORANDUM

DATE: November 6, 2012

TO: David Pollard, Director
Office of Management & Budget

FROM: Ivy M. Ladyko, Fiscal Manager
Office of Management & Budget



SUBJECT: SMARTRing/Connectivity to AT&T Central Office

Attached please find a proposal from AT&T for new negotiated pricing for SmartRing. The new price negotiated will be \$3,374.44, a savings of \$2,556.47 per month (\$30,677.64 annually). The term of the pricing is for the next 36 months and at that time the City will renegotiate pricing.

The remote terminal which houses slicks cards for the City's communication and internet is housed in the MIS computer room instead of outside in the elements. SmartRing provides 99.9% reliability to ensure service. If one side of the ring fails, the communication and internet service will then go through a different central office at AT&T providing the city with communication reliability.

Thank you for your consideration and if you need further information, please let me know.

il

Helen Quintana

From: Ivy Ladyko
Sent: Monday, November 05, 2012 8:58 AM
To: Helen Quintana
Subject: FW: AT&T SmartRing Pricing and Agreement
Attachments: FL12-3880-00 AA Option1.doc

Ivy Ladyko
Fiscal Manager
City of Port St. Lucie
Phone: 772-871-5233
Fax: 772-871-7337

-----Original Message-----

From: VINEZ, NANCY M [<mailto:nv5238@att.com>]
Sent: Thursday, November 01, 2012 2:30 PM
To: Ivy Ladyko; Bill Jones
Subject: FW: AT&T SmartRing Pricing and Agreement

Ivy and Bill,

As a follow up to our discussion regarding the SmartRing renewal, I am sending the agreement and the SmartRing pricing for your review based upon the conversion of the Ring from FCC Tariff pricing to GSST Tariff pricing in an effort to lower the cost. The pricing also reflects the move of the Node at Rosser to the Police Department Building C on the main campus which would allow the City to maintain the network redundancy that has supported the City's communications for the past 6 years and provide a diverse network connection to the City's new backup site in Building C.

Options for Network and Internet Diversity:

SMARTRING

- 1) Migrate SmartRing billing from FCC Tariff to GSST Tariff and move the Node from Rosser PD to Building C at the main site

FCC Billing today (3 Node Ring)	\$5,930.91
GSST Billing (3 Node Ring)	\$3,374.44
Savings:	\$2,556.47

INTERNET

- 1) Add MyFloridaNet(MFN) Metro E Internet to SmartRing

MFN 21MB Today	\$1904.04
Additional charge to ride Ring	\$ 420.00
Total MFN Internet on Ring:	\$2,324.04

- 2) Internet with Route Diversity (instead of riding the SmartRing)

MFN 21MB Internet Today	\$1904.04
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Additional charge for route diversity	\$ 934.97
Total MFN with Route Diversity:	\$2,839.01

AT&T agreement to change SmartRing billing from FCC to GSST Tariff rates:

As discussed, the existing SmartRing contract expires in December and we might not have enough time to get the Node moved to Building C before that happens, but we can change the pricing to GSST rates right away to lower the costs and work on moving the Node at a later date when it would be convenient for the City. Please let me know if you have any questions or need additional information.

Best regards,
Nancy

Nancy M. Vinez
Strategic Account Manager: Florida Government & Education | AT&T Business Solutions 11760 US Highway One, 3rd Floor West Tower, North Palm Beach , FL 33408
Office: 561-775-4245 | Cell: 561-568-3971 | Fax: 205-402-7571
email: nancy.vinez@att.com<<mailto:nancy.vinez@att.com>>

Texting and Driving: It Can Wait. Take the pledge<<http://www.itcanwait.com/>> today and pass it on.

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