PORT ST. LUCIE CITY COUNCIL
AGENDA ITEM REQUEST

COUNCIL ITEM 13G
DATE 8/24/12

Meeting Date: September 24, 2012

Public Hearing ____ Ordinance ____ Resolution ____ Motion **X**

Item: Contract #: 20120096 - Waive the Bidding for Good Cause Shown – Purchase of Sports Lighting Material directly from Musco Lighting in the amount of $575,703.15.

Recommended Action:

1) Waive the bidding, good cause shown, Chapter 35.04 (C), approve direct purchase of sport lighting material from Musco Lighting in the amount of $575,703.15.

Exhibits: Department memo attached [**X**] yes [ ] no
Waive the Bidding Memo
Copies of the Quote from Musco Lighting
Honeywell Conservation Measures

Summary Explanation/Background Information:

The Honeywell Energy Audit identified energy savings measures throughout the city, including upgrading the lighting at Swan, Sandhill Crane, and Whispering Pines parks. Musco Lighting has long been the approved sports lighting provider for the City which has ensured consistency and compatibility throughout its park lighting systems. Parks and Recreation requests approval to waive the bidding for good cause shown and purchase the lighting material directly from Musco Lighting. A material cost for each park is broken out as follows:

Swan Park	$198,500.00
Sandhill Crane Park	$242,000.00
Whispering Pines Park	$135,203.15
Total Costs	$575,703.15

Purchase (**X**) is a replacement

Purchase (**X**) was budgeted

Expenditure: **$575,703.15**

Department requests expenditure from the following:

Fund	307	Parks MSTU
Cost Center	7210	Parks
Object Code	534000	Other Contractual Services
Project	Y2ECM	Energy Conservation Measures

Director of OMB concurs with award:

City Manager concurs with award:

RECEIVED
SEP 14 2012
City Manager's Office

Submitted by: ***Sherman Conrad***

Title: Parks and Recreation Director

Date Submitted: September 17, 2012

MEMORANDUM

To: City Council

From: Gregory J. Oravec, City Manager

Date: September 17, 2012

Re: **Waive Bidding for Good Cause Shown**

The City's Parks and Recreation Department is requesting to award a contract to Musco Sports Lighting, LLC in the amount of $575,703.15 for replacement sports lighting in three city parks. This improvement is part of the Honeywell Energy Saving Program and this equipment and vendor is specified in our contract with Honeywell. The direct purchase of this equipment allows the City to cash fund the purchase using available Parks MSTU funds and avoid rolling it into the financing plan. The installation is provided by Honeywell.

Under chapter 35.04 (C) and by recommendation of this office, the City Council may award a city contract for Good Cause Shown. Please advise if any further information is needed.

GJO:dkp

PORT ST LUCIE
PARKS & RECREATION

INTER-OFFICE MEMO

TO: Dave Pollard, Director, Office of Management and Budget

FROM: Sherman Conrad, Director, Parks & Recreation

Re: RECOMMENDATION- WAIVE THE BIDDING FOR SPORT LIGHTING MATERIAL FROM MUSCO LIGHTING

DATE: September 7, 2012

Please allow this memo to serve as my recommendation to waive the bidding process for good cause shown and approve the purchase of the Musco Lighting "Sports Cluster Green" sports lighting system, which would be a direct purchase from Musco Lighting and would be for Swan Park, Sandhill Crane Park and Whispering Pines Park. The addition of this sports lighting is a component of the current City's energy saving project.

I further request that this item be placed on the agenda for the City Council's September 17, 2012, meeting for Council's consideration and approval.

If there is anything further that I can do to proceed toward this goal, please let me know. Thank you in advance for your time in this regard.

SC;pr

cc: Gregory J. Oravec, City Manager
Brad Keen, Assistant Director, Parks & Recreation
Helen Quintana, Contract Specialist, Office of Management & Budget

2195 SE Airoso Blvd.
Port St. Lucie, FL 34984
Telephone: (772) 878-2277
Fax: (772) 871-5290

Quote

Performance Contracting Project
Port Saint Lucie, FL
Date: July 31, 2012
To: City of Port St. Lucie

Quotation Price – Materials Only - Swan Park, Sandhill Crane Park, and Whispering Pines Park

SportsCluster Green™ as described below and delivered to the job site **$575,703.15**

- **Swan Park**
  - Materials Cost - **$198,500**
  - Swan Park: Large Multipurpose Area
- **Sandhill Crane Park**
  - Materials Cost – **$242,000**
  - Sandhill Crane: 3 Softball Fields, 4 Raquetball Courts, and 3 Volleyball Courts
- **Whispering Pines Park**
  - Materials Cost - **$135,203.15**
  - Whispering Pines: 4 Baseball Fields and 2 Multipurpose Fields

Equipment Description

SportsCluster Green™ System delivered to your site

- Factory aimed and assembled pole top luminaire assemblies
- 1500-watt metal halide fixtures
- UL Listed remote electrical component enclosures
- Mounting hardware for the pole top units and electrical component enclosures
- Pole length wire harness
- Disconnects

Also includes:

- Energy savings of more than 50% over a standard lighting system
- 50% less spill and glare light than Musco's prior industry leading technology
- Musco Constant 25™ product assurance and warranty program that eliminates 100% of your maintenance costs for 25 years, including labor and materials
- Guaranteed constant light level of :
  - 50/30 Footcandles for Baseball / Softball +/- 10% per IESNA RP-06-01
  - 30 Footcandles for multipurpose for 25 years, +/- 10% per IESNA RP-06-01
  - 20 Footcandles for the Volleyball Courts/ Racquetball Courts for 25 years, +/- 10% per IESNA RP-06-01
- 2 group re-lamp at the end of the lamps' rated life, 5000 hours
- Control Link® Control & Monitoring System for flexible control and solid management of your lighting system
- Lighting Contactors sized for voltage and phasing on site

New Poles are **not** included as part of this quote.

Pricing furnished is effective for 60 days unless otherwise noted and is considered confidential. Divulging technical or pricing information to competitive vendors will result in removal from the bid list.

© 2009, 2010 Musco Sports Lighting, LLC

Payment Terms
The contract balance is due Net 30 days.

Late payment will be subject to service charges of 1 ½% per month (18% APR).

Musco will make every effort to coordinate shipment so that delivery corresponds with the customer's payment schedule. We will expect payment within the terms described above unless there is a written statement from Musco's corporate headquarters stating the acceptance of different terms.

Delivery to the job site from the time of order, submittal approval, and confirmation of order details including voltage and phase, pole locations is approximately 30-45 days. Due to the built-in custom light control per luminaire, pole locations need to be confirmed prior to production. Changes to pole locations after the product is sent to production could result in additional charges.

Notes

Quote is based on:

- Shipment of entire project together to one location
- System will be manufactured to existing voltage and phasing at site
- Confirmation of pole locations prior to production
- Scope of work, per Attachment A

Thank you for considering Musco for your sports-lighting needs. Please contact me with any questions.

Jason Frucht
Field Sales
Musco Sports Lighting, LLC
1250 S. Pine Island Road
Plantation, FL 33324
Phone: 954-732-5674
E-mail: Jason.frucht@musco.com

© 2009, 2010 Musco Sports Lighting, LLC