



CITY OF PORT ST LUCIE

COUNCIL AGENDA MEMORANDUM

Agenda Item #: 7C
Meeting Date: 12/12/16

TO: Mayor and City Council

VIA: Russ Blackburn, City Manager 

FROM: James Angstadt, Public Works Director
Cheryl Shanaberger, Director-Procurement Management Dept.
Sherri Hawes, Buyer - Procurement Management Department

Agenda Item: Motion: 20170047 – One (1) New 2017 Kaiser S2 Gator 4x4 All Terrain Walking Excavator

Submittal Date: 11/29/2016

STRATEGIC PLAN LINK: Goals 2020, Goal 1, Financially Sound City, High Performance City Organizations, "Maintain High Customer Satisfaction with City Services".

BACKGROUND: Public Works is purchasing one (1) new 2017 Kaiser S2 Gator 4x4 All Terrain Walking Excavator with additional options. The current equipment has exceeded its life cycle and to avoid future maintenance costs and down time for this equipment, replacement is recommended. This will be replacing PWT-1997. The Public Works Department utilizes this piece of equipment to maintain the city's canals and waterways. The equipment is able to access wet areas and undertake a variety of operations including excavating muck/soil, mowing high grass/weeds and the cutting down of larger vegetation.

ANALYSIS: Staff has reviewed the Florida Sheriff's Contract # FSA16-VEH14.0 with GS Equipment Inc. for the cost of \$390,271.00 for 2017 year model and the trade in of current equipment of \$16,500.00 which is more than if it was sold through the Surplus Auction.

FINANCIAL INFORMATION: The funds are available in the Stormwater Fund/Street & Drainage/ Other Machinery & Equipment

LEGAL INFORMATION: N/A

STAFF RECOMMENDATION: Waive the bidding, Chapter 35.06, participate in the Florida Sheriffs Association & Florida Association of Counties Contracts # FSA16-VEH14.0, to purchase one (1) 2017 Kaiser from GS Equipment Inc. in the amount of \$390,271.00 minus the trade in allowance of \$16,500.00 for PWT-1997 for the total amount of \$373,771.00.

SPECIAL CONSIDERATION: N/A

PRESENTATION INFORMATION: N/A

REQUESTED MEETING DATE: 12/12/2016

LOCATION OF PROJECT: N/A

ATTACHMENTS: Florida Sheriffs Association FSA16-Veh14.0, FSA Vehicle Specifications #38, quote from GS Equipment, Inc.

*All attached items have been sent to the City Clerk. Any items not provided in the City Council packets are available upon request from the City Clerk.

RECEIVED

NOV 29 2016

CITY MANAGER'S OFFICE



**FLORIDA SHERIFFS ASSOCIATION
& FLORIDA ASSOCIATION OF COUNTIES**

**ALL TERRAIN WALKING EXCAVATOR
SPECIFICATION #38**

2017 Kaiser S2

The Kaiser S2 purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and FSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	Western	Northern	Central	Southern
BASE PRICE:	\$284,939.00	\$284,939.00	\$284,939.00	\$284,939.00

While the Florida Sheriffs Association and Florida Association of Counties have attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

VEHICLE:	S2			
DEALER:	G S Equipment, Inc.			
ZONE:	Western	Northern	Central	Southern
BASE PRICE:	\$284,939.00	\$284,939.00	\$284,939.00	\$284,939.00

Order Code	Delete Options	All Zones
	Downgrade model - specify	NA
	Downgrade model - specify	NA
	Downgrade model - specify	NA
	Downgrade model - specify	NA
	Delete air conditioning	NA

Order Code	Add Options	All Zones
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Vendor must demonstrate a discount percentage off of the MSRP or Published Price for non-scheduled options and any optional models bid. This discount only applies to a downgrade/upgrade to the model listed within the specification.

S10 ¹	Upgrade model to 140 hp 2x4 <i>150HP STEEP SLOPE MACHINE¹</i>	\$45,920.00 ¹
S2 GATOR ¹	Upgrade model to 140 hp 4x4 <i>157 HP WET APPLICATION MACHINE¹</i>	\$39,747.00 ¹
	4x4 on 97 hp model	NA
TINT ¹	Tinted windows	\$495.00 ¹
	5' wide grading bucket	Std
20016315 ¹	2' wide digging bucket with teeth	\$5,150.00 ¹
20016318 ¹	2'8" wide digging bucket with teeth	\$5,595.00 ¹
20016324 ¹	3'3" wide digging bucket with teeth	\$6,595.00 ¹
GSM39 ¹	36" rotary brush cutter with hydraulic thumb	\$29,800.00 ¹
MM36 ¹	36" rotary brush cutter <i>BRADCO MULCHER¹</i>	\$25,750.00 ¹
	36" rotary mowing head	NA
PKM50 ¹	50" rotary mowing head	\$16,500.00 ¹
	60" rotary mowing head	NA
RT-9 ¹	Powertilt actuator <i>HEAVY DUTY UNIT FOR 25,000 LB EXCAVATOR¹</i>	\$8,850.00 ¹
PG07-30-9T ¹	Powergrip bucket	\$9,930.00 ¹
PANOLIN ¹	Biodegradable hydraulic oil	\$2,390.00 ¹
20022786 ¹	Hydraulic grapple 360-degree rotation	\$24,655.00 ¹
	Hydraulic hammer	NA
S12 4X4 ¹	Optional equipment - specify <i>150HP 4X4 STEEP SLOPE MACHINE¹</i>	\$68,198.00 ¹

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S12 ALL ROAD ¹	Optional equipment - specify 150HP 4X4 ELECTRONIC MACHINE ¹		\$86,616.00 ¹
AUTO LUBE ¹	Optional equipment - specify FACTORY CENTRAL LUBE SYSTEM ¹		\$14,120.00 ¹
STKLS ¹	Optional equipment - specify STAINLESS STEEL DRIVE HOSE FITTINGS ¹		\$9,490.00 ¹
	Optional equipment - specify		NA
	Optional equipment - specify		NA
	Optional equipment - specify		NA
	Optional equipment - specify		NA
	Optional equipment - specify		NA
	Optional equipment - specify		NA
	Temporary tag		NA
	Transfer existing registration (must provide tag number)		NA
	New state tag (specify state, county, city, sheriff, etc.)		NA
	Maintenance Plan - specify		NA
	Maintenance Plan - specify		NA
BASE ¹	Warranty - specify 1 YR/1,000 HOUR ¹		Std ¹
3/3000 ¹	Warranty - specify 3 YR/3,000 HOUR EXTENDED POWERTRAIN ¹		\$7,500.00 ¹



GS Equipment, Inc
 1010 NW 15th Avenue,
 Pompano Beach, Fl., 33069
 PH (954) 327-8808-Fax (954) 327-8646
 www.gsequipment.com

November 9, 2016

City of Port St. Lucie
 450 Thornhill Drive
 Port St. Lucie, Fl., 34984
 Attn. Rick Perkins

We are pleased to offer for your consideration, the following equipment purchase proposal per the Florida Sheriffs Association Bid #FSA16-VEH14.0 item 38 effective 10/1/2016:

New Kaiser Model S2 Gator 4X4 Walking Excavator, equipped with:
 23,170 lbs. Base Operating Weight
 Perkins 1104D-E44TA Tier III Diesel Engine Rated at 157 Horsepower
 Extendable Stick for Added Bucket Reach
 Enclosed ROPS Cab, Hydraulically Tilttable at any boom position for Service
 Hydrostatic Four Wheel Drive with High Torque Steering
 High Ambient Cooling System with Hydraulically Driven Fan
 290 Liter high flow main pump
 High Torque Wheel Drives
 Auxiliary Hydraulic Lines
 Operation, Maintenance, and Safety Training
 *25K BTU Air Conditioning System
 *60" Ditch Cleaning Bucket

Warranty Terms: One year/1000 hour full machine warranty per special terms.

*Optional equipment included with base machine and quoted in selling price

Sheriffs Association Base Model Price 2016/17 Term	\$ 284,939.00
Upgrade to S2 Gator	\$ 39,747.00
Net Price Kaiser S2 Gator per FSA16-VEH14.0	\$ 324,686.00

Additional options:

PG07-36-14T Powergrip 36" trenching/clam bucket	\$ 9,930.00
PT-9 Heavy Duty Powertilt	\$ 8,850.00
Automatic Lubrication	\$ 14,120.00
Biodegradable Hydraulic Oil	\$ 2,390.00
Tinted Windows	\$ 495.00
GSM39 Brush Cutter with Thumb	\$ 29,800.00

Total price with additional options per new contract	\$ 390,271.00
Trade-in allowance for Kaiser S2-4GA-KDC-1997/05 (Ci. PSL asset # PWT-1997)	\$ 16,500.00
Balance after trade allowance	\$ 373,771.00

Accepted by: Rick Perkins _____

Prepared by: Mark Marino _____
 561 262 2133

Date _____

GS Equipment with over 50 years of service to the industry.