



# CITY OF PORT ST LUCIE

## COUNCIL AGENDA MEMORANDUM

Agenda Item #: 7D  
Meeting Date: 12/12/16

TO: Mayor and City Council

VIA: Russ Blackburn, City Manager 

FROM: Jesus Merejo, Director of Utility Systems  
Cheryl Shanaberger, Director-Procurement Management Dept.  
Sherri Hawes, Buyer - Procurement Management Department

Agenda Item: Motion: 20170059 – Three (3) New Ford F150 Extended Cab 4x4 XIE

Submittal Date: 11/29/2016

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**STRATEGIC PLAN LINK:** Port St Lucie Mission, Principle A, Exceptional Municipal Services, "Provide resources to support defined City Services and service levels".

**BACKGROUND:** The Utility Systems Department is in need of purchasing three (3) new 2017 Ford F150 Extended Cab 4x4 XIE. The current vehicles have over 150,000 miles and have exceeded their life cycle. To avoid future maintenance cost and down time for these vehicles, replacement is recommended. The purchase of one (1) new vehicle will be replacing US-22 Lift Stations Division and two (2) for the Inspections Division.

**ANALYSIS:** Staff has reviewed the Florida Sheriff's Contract # FSA16-VEL24.0 cost for three (3) new Ford F150 extended cab 4x4 XIE. The cost is one (1) 2017 Ford F150 Extended Cab for \$24,826.00 and two (2) 2017 Ford F150 with tonneau cover each for \$25,657.00 equals \$51,314.00. The State Contract pricing are for the 2016 models. A fuel comparison was done for this vehicle and the new vehicles would be a cost avoidance to the City.

**FINANCIAL INFORMATON:** Funds are available in the Utility Operations/Utility Lift Station/ Vehicles and Utility Operations/ Inspections/Vehicles.

**LEGAL INFORMATION:** N/A

**STAFF RECOMMENDATION:** Waive the bidding, Chapter 35.04, Good cause shown, participate in the Florida Sheriffs Association & Florida Association of Counties

Contract # FSA16-VEL24-0 to purchase three (3) vehicles from Hub City Ford for the total amount of \$76,140.00.

**SPECIAL CONSIDERATION:** N/A

**PRESENTATION INFORMATION:** N/A

**REQUESTED MEETING DATE:** 12/12/2016

**LOCATION OF PROJECT:** N/A

**ATTACHMENTS:** Quote Hub City Ford, Florida Sheriffs Association Vehicle Specifications #52

\*All attached items have been sent to the City Clerk. Any items not provided in the City Council packets are available upon request from the City Clerk.

**RECEIVED**

NOV 29 2016

**CITY MANAGER'S OFFICE**

Fleet Department  
windrow1@windrowfleetsales.com



Phone: (800) 972-3673  
Office: (850) 398-6810  
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11-28-2016  
SHERRI HAWES  
CITY OF PORT ST. LUCIE  
772-871-5221  
772-871-7337  
Shawes@cityofpsl.com

CONTRACT# PSA16-VEL-24

	Emergency Lighting:		Driver Side	Passenger Side
Exterior Vehicle Color	Color: WHITE	Lights:		
Interior Vehicle Color	Color:	Lenses:		

We Appreciate your interest in the 2017/2018 Florida Sheriff's Association of Counties purchasing contract.  
Listed below are items we have discussed.

	2017 FORD F-150 (X1E) EXTENDED CAB 4X4 SPEC# 52	\$22699.00
96W	SPRAY-ON BEDLINER	\$494.00
53B	CLASS IV HITCH & BALL	\$192.00
413	SKID PLATES	\$159.00
FTC	FIBERGLASS TONNEAU COVER	\$1696.00
942	DAYTIME RUNNING LIGHTS	\$44.00
85H	BACKUP ALARM FACTORY INSTALLED	\$124.00
76C	BACKUP CAMERA	\$249.00
		\$25657.00
	<b>TOTAL</b>	<b>\$51314.00</b>

Joe Windrow  
Fleet Sales Manager  
850-398-6810 Office  
850-393-4723 Cell

All vehicles will be ordered **WHITE** unless agency chooses a different color.  
Please return quote along with purchase order.

4060 South Feron Blvd., Crestview, FL 32536



## FLORIDA SHERIFFS ASSOCIATION & FLORIDA ASSOCIATION OF COUNTIES

Name of Dealership	Type of Vehicle	Zone	Base Unit Price
<u>1/2 TON EXTENDED CAB PICKUP TRUCK - 4X4 (Specification #52)</u>			
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Silverado 1500 (CK15753)	Western	\$23,718.00
Rountree-Moore Chevrolet, Cadillac	2017 Chevrolet Silverado 1500 (CK15753)	Northern	\$23,536.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Silverado 1500 (CK15753)	Central	\$23,565.00
Auto Nation Chevrolet Pembroke Pines	2017 Chevrolet Silverado 1500 (CK15753)	Southern	\$23,384.00
HUB CITY FORD	2017 Ford F-150 (X1E)	Western	\$22,599.00
HUB CITY FORD	2017 Ford F-150 (X1E)	Northern	\$22,599.00
<u>HUB CITY FORD</u>	<u>2017 Ford F-150 (X1E)</u>	<u>Central</u>	<u>\$22,699.00</u>
HUB CITY FORD	2017 Ford F-150 (X1E)	Southern	\$22,799.00
Gainesville Buick GMC	2017 GMC Sierra 1500 (TK15753)	Western	\$23,564.00
Gainesville Buick GMC	2017 GMC Sierra 1500 (TK15753)	Northern	\$23,444.00
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Garber Chrysler Dodge Truck Inc.	2017 Ram 1500 Quad Cab 4WD (DS6L41)	Western	\$22,974.00
Garber Chrysler Dodge Truck Inc.	2017 Ram 1500 Quad Cab 4WD (DS6L41)	Northern	\$22,874.00
Garber Chrysler Dodge Truck Inc.	2017 Ram 1500 Quad Cab 4WD (DS6L41)	Central	\$22,924.00
Garber Chrysler Dodge Truck Inc.	2017 Ram 1500 Quad Cab 4WD (DS6L41)	Southern	\$22,974.00
Rountree-Moore Toyota	2017 Toyota Tundra Double Cab (8339)	Western	\$28,264.00
Rountree-Moore Toyota	2017 Toyota Tundra Double Cab (8339)	Northern	\$27,216.00
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**FLORIDA SHERIFFS ASSOCIATION  
& FLORIDA ASSOCIATION OF COUNTIES**  
**1/2 TON EXTENDED CAB PICKUP TRUCK - 4X4**  
**SPECIFICATION #52**

2017 Chevrolet Silverado 1500 (CK15753)  
2017 Ford F-150 (X1E)  
2017 GMC Sierra 1500 (TK15753)  
2017 Ram 1500 Quad Cab 4WD (DS6L41)  
2017 Toyota Tundra Double Cab (8339)

Listed above you will find the model numbers of the vehicles that will be included in this year's contract. All items factory installed unless otherwise noted. Please refer to the Emergency Vehicle Lighting Specifications for lightbar descriptions and the awarded dealer pricing.

1. ENGINE:

- a. Manufacturer's minimum 6 cylinder gasoline engine, alternator, battery and cooling package.

2. TRANSMISSION/AXLES:

- a. Manufacturer's standard automatic transmission and axles.
- b. Four wheel drive with automatic locking hubs, includes all required options.
- c. Limited slip differential on 4-wheel drive.

3. PERFORMANCE ITEMS:

- a. Manufacturer's standard power steering.
- b. Manufacturer's standard gauges.

4. COMFORT ITEMS:

- a. Manufacturer's standard air conditioning with 134A system.
- b. Manufacturer's standard tinted glass all around.
- c. Manufacturer's standard AM/FM stereo.
- d. Heavy duty rubber floor covering instead of carpet.
- e. Manufacturer's standard production seats. Purchaser will select color at time of order.
- f. Keys: two (2) per vehicle, single key locking system, (each vehicle keyed differently).

5. SAFETY ITEMS:

- a. Dual outside mirrors and inside rearview mirror.
- b. Interior dome lights with left and right door activated switches.
- c. Manufacturer's standard air bags.

6. BRAKES:

- a. Four wheel anti-lock brake ABS system.

7. TIRES AND WHEELS:

- a. Manufacturer's standard tires and wheels.
- b. Full size spare tire and rim, if available.

8. CHASSIS, FRAME, CAB:

- a. Manufacturer's standard colors, factory painted. Colors to be determined by individual agencies.
- b. Manufacturer's standard fuel tank.
- c. Manufacturer's standard front and rear bumpers.
- d. Manufacturer's standard bed.

Disclosure: The Florida Sheriffs Association working in conjunction with manufacturers, dealers and distributors of vehicles/equipment does their best to ensure Model names, numbers and codes represent the latest information available at the time the bid documents are prepared. However, due to the nature of the business, it is recommended that you confirm this information with your dealer representative at the time you are requesting a confirming quote.



**FLORIDA SHERIFFS ASSOCIATION  
& FLORIDA ASSOCIATION OF COUNTIES**

**1/2 TON EXTENDED CAB PICKUP TRUCK - 4X4  
SPECIFICATION #52**

**2017 Ford F-150 (X1E)**

The Ford F-150 (X1E) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and FSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	Western	Northern	Central	Southern
BASE PRICE:	\$22,599.00	\$22,599.00	\$22,699.00	\$22,799.00

While the Florida Sheriffs Association and Florida Association of Counties have attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

VEHICLE:	F-150 (X1E)	HUB CITY FORD	HUB CITY FORD	HUB CITY FORD
DEALER:	HUB CITY FORD	HUB CITY FORD	HUB CITY FORD	HUB CITY FORD
ZONE:	Western	Northern	Central	Southern
BASE PRICE:	\$22,599.00	\$22,599.00	\$22,699.00	\$22,799.00

Order Code	Delete Options	All Zones
	AM/FM stereo radio	NA
	Air conditioning	NA
	Full size spare tire and rim	NA
XL6 <sup>1</sup>	Limited slip differential on 4-wheel drive	\$100.00 <sup>1</sup>
Order Code	Add Options	All Zones
99P <sup>1</sup>	Engine upgrade - specify 2.7L V-6 ENG ECOBOOST ENG <sup>1</sup>	\$794.00 <sup>1</sup>
99F <sup>1</sup>	Engine upgrade - specify 5.0L V-8 ENG OR 3.5L V-6 ECOBOOST ENG \$2894.00 <sup>1</sup>	\$1,594.00 <sup>1</sup>
98G <sup>1</sup>	Bi-fuel model - specify REQ 5.0L V-8 ENG GASEOUS PREP ENG <sup>1</sup>	\$314.00 <sup>1</sup>
98G <sup>1</sup>	CNG model - specify REQ 5.0L V-8 ENG GASEOUS PREP ENG <sup>1</sup>	\$314.00 <sup>1</sup>
98G-CMG <sup>3</sup>	CNG conversion (discuss with dealer)	\$13,996.00 <sup>1</sup>
98G-LPG <sup>1</sup>	LPG conversion (discuss with dealer)	\$13,996.00 <sup>1</sup>
	Battery, 650 cca or greater	NA
	Dual batteries	NA
627 <sup>1</sup>	7,700 lbs. GVWR REQ 5.1 V-8 ENG & TRAILER TOW PKG & 163 W/BASE <sup>1</sup>	\$3,889.00 <sup>1</sup>
67T <sup>1</sup>	Electric brake controller REQ TRAILER TOW PKG <sup>1</sup>	\$274.00 <sup>1</sup>
	Traction control	Std
300A <sup>1</sup>	Manufacturer's model upgrade package (specify pkg. bid) XLT PKG <sup>1</sup>	\$4,189.00 <sup>1</sup>
C <sup>1</sup>	Seat trim upgrade - specif	NC <sup>1</sup>
85A <sup>1</sup>	Power windows/door locks	\$1,169.00 <sup>1</sup>
50S <sup>1</sup>	Speed control	\$224.00 <sup>1</sup>
	Tilt steering wheel	Std
	Passenger dome lamp	Std
W <sup>1</sup>	Bucket seats in lieu of bench seat CLOTH/40/CONSOLE/40FT SEATS <sup>1</sup>	\$294.00 <sup>1</sup>
168 <sup>1</sup>	Carpet in lieu of rubber floor covering	\$144.00 <sup>1</sup>
FM <sup>1</sup>	Floor mats WEATHER TECK FLOOR MATES <sup>1</sup>	\$396.00 <sup>1</sup>
	Deep tinted glass	\$99.00 <sup>1</sup>
924 <sup>1</sup>	Sliding rear window	\$449.00 <sup>1</sup>
435 <sup>1</sup>		\$289.00 <sup>1</sup>
58B <sup>1</sup>	AM/FM radio with single CD	

VEHICLE:	F-150 (X1E)			
DEALER:	HUB CITY FORD	HUB CITY FORD	HUB CITY FORD	HUB CITY FORD
ZONE:	Western	Northern	Central	Southern
BASE PRICE:	\$22,599.00	\$22,599.00	\$22,699.00	\$22,799.00

	On-Star	NA
58C <sup>1</sup>	Satellite radio	\$484.00 <sup>1</sup>
AK-KF <sup>1</sup>	Additional Key(s) or Key Fob(s) when applicable	\$275.00 <sup>1</sup>
	Side air bags	Std
18B <sup>1</sup>	Cab Steps	\$249.00 <sup>1</sup>
163 W/BASE <sup>1</sup>	Long bed in lieu of short bed REQ 3.0L V-8 ENG <sup>1</sup>	\$1,844.00 <sup>1</sup>
LH6 <sup>1</sup>	Left-hand pillar mounted 6" spotlight with clear halogen bulb, dealer installed	\$696.00 <sup>1</sup>
LH-RH6 <sup>1</sup>	Left & right-hand pillar mounted 6" spotlight with clear halogen bulb, dealer installed	\$896.00 <sup>1</sup>
VVSS <sup>1</sup>	Vent visors - stick-on style	\$144.00 <sup>1</sup>
RSFS <sup>1</sup>	Rainshields - flange style	\$144.00 <sup>1</sup>
BS <sup>1</sup>	Bug shield	\$396.00 <sup>1</sup>
54M-54Y <sup>1</sup>	Trailer tow mirrors	\$394.00 <sup>1</sup>
WGG <sup>1</sup>	Wrap-around grille guard	\$1,696.00 <sup>1</sup>
ATB <sup>1</sup>	Aluminum tool box	\$396.00 <sup>1</sup>
96P <sup>1</sup>	Bedliner	\$349.00 <sup>1</sup>
96W <sup>1</sup>	Spray-on bedliner (Rhino, Line-X or approved equivalent)	\$494.00 <sup>1</sup>
	Tow hooks	Std
53B <sup>1</sup>	Class IV hitch and ball INC 2" BALL PIN & CLIP <sup>1</sup>	\$192.00 <sup>1</sup>
8LB-W <sup>1</sup>	8,000 lb. winch with remote	\$1,696.00 <sup>1</sup>
53A <sup>1</sup>	Heavy duty towing package up to 5,000 lbs. with appropriate hitch INC 2" BALL PIN & CLIP <sup>1</sup>	\$596.00 <sup>1</sup>
53A <sup>1</sup>	Heavy duty towing package up to 7,200 lbs. with appropriate hitch INC 2" BALL PIN & CLIP REQ 3.5L ECOBOOST ENG <sup>1</sup>	\$596.00 <sup>1</sup>
413 <sup>1</sup>	Skid plates	\$159.00 <sup>1</sup>
	Shift on the Fly	Std
FTE <sup>1</sup>	Fiberglass tonneau cover (painted to match)	\$1,696.00 <sup>1</sup>
FCHT <sup>1</sup>	Fiberglass cab high topper with front, side and rear windows (painted to match)	\$1,896.00 <sup>1</sup>
942 <sup>1</sup>	Daytime running lights	\$44.00 <sup>1</sup>
	Immobilize daytime running lights	NA
	All terrain tires in lieu of all season tires	Std
NFT <sup>1</sup>	Nitrogen filled tires including spare tire	\$199.00 <sup>1</sup>
	Full size spare tire and rim	Std
	Midbox body option	NA
STC <sup>1</sup>	Steel truck cap	\$6,996.00 <sup>1</sup>
CSH <sup>1</sup>	Cab shield headache rack (protects back of cab)	\$896.00 <sup>1</sup>
PREP <sup>1</sup>	Pipe rack w/expanded metal basket over cab (for pickup bed)	\$1,696.00 <sup>1</sup>

VEHICLE:	F-150 (X1E)			
DEALER:	HUB CITY FORD	HUB CITY FORD	HUB CITY FORD	HUB CITY FORD
ZONE:	Western	Northern	Central	Southern
BASE PRICE:	\$22,599.00	\$22,599.00	\$22,699.00	\$22,799.00

	Pipe rack w/expanded metal basket over cab (for utility body)	NA
SLRS <sup>1</sup>	Single ladder rack side-mounted (specify street or curbside)	\$1,296.00 <sup>1</sup>
153 <sup>1</sup>	Front license bracket	NC <sup>1</sup>
85H <sup>1</sup>	Backup alarm, factory installed	<del>\$124.00</del>
BAD <sup>1</sup>	Backup alarm, dealer installed	<del>\$124.00</del>
76C <sup>1</sup>	Backup camera with 3.5" LCD (rear-mounted camera to provide wide angle field of vision at rear of vehicle) - factory installed	\$249.00 <sup>1</sup>
BUC <sup>1</sup>	Backup camera with 3.5" LCD (rear mounted camera to provide wide angle field of vision at rear of vehicle) - dealer installed	\$696.00 <sup>1</sup>
	Optional equipment - specify	NA
	Optional equipment - specify	NA
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	Optional equipment - specify	NA
	Optional equipment - specify	NA
LRPH <sup>1</sup>	Labor rate per hour	\$96.00 <sup>1</sup>
NST <sup>1</sup>	New state tag (specify state, county, city, sheriff, etc.)	\$165.00 <sup>1</sup>
TER <sup>1</sup>	Transfer existing registration (must provide tag number)	\$100.00 <sup>1</sup>
TEMP TAG <sup>1</sup>	Temporary tag	\$36.00 <sup>1</sup>
	Maintenance Plan - specify	NA
	Maintenance Plan - specify	NA
	Maintenance Plan - specify	NA
6/100 <sup>1</sup>	Warranty - specify POWERTRAIN CARE WITH (0) DED <sup>1</sup>	\$1,910.00 <sup>1</sup>
6/100 <sup>1</sup>	Warranty - specify BASE CARE WITH (0) DED <sup>1</sup>	\$2,355.00 <sup>1</sup>
6/100 <sup>1</sup>	Warranty - specify EXTRA CARE WITH (0) DED <sup>1</sup>	\$2,850.00 <sup>1</sup>

Fleet Department  
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CONTRACT# FSA16-VEL-24

	Emergency Lighting:		Driver Side	Passenger Side
Exterior Vehicle Color	Color: WHITE	Lights:		
Interior Vehicle Color	Color:	Lenses:		

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942	DAYTIME RUNNING LIGHTS	\$44.00
85H	BACKUP ALARM FACTORY INSTALLED	\$124.00
76C	BACKUP CAMERA	\$249.00
	TOTAL	\$24826.00

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Name of Dealership	Type of Vehicle	Zone	Base Unit Price
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- a. Manufacturer's standard tires and wheels.
- b. Full size spare tire and rim, if available.

8. CHASSIS FRAME CAR:

- a. Manufacturer's standard colors, factory painted. Colors to be determined by individual agencies.
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ZONE:	Western	Northern	Central	Southern
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Order Code	Delete Options	All Zones
	AM/FM stereo radio	NA
	Air conditioning	NA
	Full size spare tire and rim	NA
XL6 <sup>1</sup>	Limited slip differential on 4-wheel drive	\$100.00 <sup>1</sup>
Order Code	Add Options	All Zones
99P <sup>1</sup>	Engine upgrade - specify 2.7L V-6 ENG ECOBOOST ENG <sup>1</sup>	\$794.00 <sup>1</sup>
99F <sup>1</sup>	Engine upgrade - specify 5.0L V-8 ENG OR 3.5L V-6 ECOBOOST ENG \$2894.00 <sup>1</sup>	\$1,594.00 <sup>1</sup>
98G <sup>1</sup>	Bi-fuel model - specify REQ 5.0L V-8 ENG GASEOUS PREP ENG <sup>1</sup>	\$314.00 <sup>1</sup>
98G <sup>1</sup>	CNG model - specify REQ 5.0L V-8 ENG GASEOUS PREP ENG <sup>1</sup>	\$314.00 <sup>1</sup>
98G-CMG <sup>1</sup>	CNG conversion (discuss with dealer)	\$13,996.00 <sup>1</sup>
98G-LPG <sup>1</sup>	LPG conversion (discuss with dealer)	\$13,996.00 <sup>1</sup>
	Battery, 650 cca or greater	NA
	Dual batteries	NA
627 <sup>1</sup>	7,700 lbs. GVWR REQ 5.0L V-8 ENG & TRAILER TOW PKG & 163 W/BASE <sup>1</sup>	\$3,889.00 <sup>1</sup>
67T <sup>1</sup>	Electric brake controller REQ TRAILER TOW PKG <sup>1</sup>	\$274.00 <sup>1</sup>
	Traction control	Std
300A <sup>1</sup>	Manufacturer's model upgrade package (specify pkg. bid) XLT PKG <sup>1</sup>	\$4,189.00 <sup>1</sup>
C <sup>1</sup>	Seat trim upgrade - specif	NC <sup>1</sup>
85A <sup>1</sup>	Power windows/door locks	\$1,169.00 <sup>1</sup>
50S <sup>1</sup>	Speed control	\$224.00 <sup>1</sup>
	Tilt steering wheel	Std
	Passenger dome lamp	Std
W <sup>1</sup>	Bucket seats in lieu of bench seat CLOTH40/CONSOLE/40FT SEATS <sup>1</sup>	\$294.00 <sup>1</sup>
168 <sup>1</sup>	Carpet in lieu of rubber floor covering	\$144.00 <sup>1</sup>
FM <sup>1</sup>	Floor mats WEATHER TECK FLOOR MATES <sup>1</sup>	\$396.00 <sup>1</sup>
924 <sup>1</sup>	Deep tinted glass	\$99.00 <sup>1</sup>
435 <sup>1</sup>	Sliding rear window	\$449.00 <sup>1</sup>
58B <sup>1</sup>	AM/FM radio with single CD	\$289.00 <sup>1</sup>

VEHICLE:	F-150 (X1E)			
DEALER:	HUB CITY FORD	HUB CITY FORD	HUB CITY FORD	HUB CITY FORD
ZONE:	Western	Northern	Central	Southern
BASE PRICE:	\$22,599.00	\$22,599.00	\$22,699.00	\$22,799.00

	On-Star	NA
58C <sup>1</sup>	Satellite radio	\$484.00 <sup>1</sup>
AK-KF <sup>1</sup>	Additional Key(s) or Key Fob(s) when applicable	\$275.00 <sup>1</sup>
	Side air bags	Std
18B <sup>1</sup>	Cab Steps	\$249.00 <sup>1</sup>
163 W/BASE <sup>1</sup>	Long bed in lieu of short bed REQ 3.0L F-3 ENG <sup>1</sup>	\$1,844.00 <sup>1</sup>
LH6 <sup>1</sup>	Left-hand pillar mounted 6" spotlight with clear halogen bulb, dealer installed	\$696.00 <sup>1</sup>
LH-RH6 <sup>1</sup>	Left & right-hand pillar mounted 6" spotlight with clear halogen bulb, dealer installed	\$896.00 <sup>1</sup>
VVSS <sup>1</sup>	Vent visors - stick-on style	\$144.00 <sup>1</sup>
RSFS <sup>1</sup>	Rainshields - flange style	\$144.00 <sup>1</sup>
BS <sup>1</sup>	Bug shield	\$396.00 <sup>1</sup>
54M-54Y <sup>1</sup>	Trailer tow mirrors	\$394.00 <sup>1</sup>
WGG <sup>1</sup>	Wrap-around grille guard	\$1,696.00 <sup>1</sup>
ATB <sup>1</sup>	Aluminum tool box	\$396.00 <sup>1</sup>
96P <sup>1</sup>	Bedliner	\$349.00 <sup>1</sup>
96W <sup>1</sup>	Spray-on bedliner (Rhino, Line-X or approved equivalent)	\$494.00 <sup>1</sup>
	Tow hooks	Std
53B <sup>1</sup>	Class IV hitch and ball INC 2" BALL PIN & CLIP <sup>1</sup>	\$192.00 <sup>1</sup>
8LB-W <sup>1</sup>	8,000 lb. winch with remote	\$1,696.00 <sup>1</sup>
53A <sup>1</sup>	Heavy duty towing package up to 5,000 lbs. with appropriate hitch INC 2" BALL PIN & CLIP <sup>1</sup>	\$596.00 <sup>1</sup>
53A <sup>1</sup>	Heavy duty towing package up to 7,200 lbs. with appropriate hitch INC 2" BALL PIN & CLIP REQ 3.5L ECOBOOST ENG <sup>1</sup>	\$596.00 <sup>1</sup>
413 <sup>1</sup>	Skid plates	\$159.00 <sup>1</sup>
	Shift on the Fly	Std
FTC <sup>1</sup>	Fiberglass tonneau cover (painted to match)	\$1,696.00 <sup>1</sup>
FCHT <sup>1</sup>	Fiberglass cab high topper with front, side and rear windows (painted to match)	\$1,896.00 <sup>1</sup>
942 <sup>1</sup>	Daytime running lights	\$44.00 <sup>1</sup>
	Immobilize daytime running lights	NA
	All terrain tires in lieu of all season tires	Std
NFT <sup>1</sup>	Nitrogen filled tires including spare tire	\$199.00 <sup>1</sup>
	Full size spare tire and rim	Std
	Midbox body option	NA
STC <sup>1</sup>	Steel truck cap	\$6,996.00 <sup>1</sup>
CSH <sup>1</sup>	Cab shield headache rack (protects back of cab)	\$896.00 <sup>1</sup>
PREP <sup>1</sup>	Pipe rack w/expanded metal basket over cab (for pickup bed)	\$1,696.00 <sup>1</sup>

VEHICLE:	F-150 (X1E)			
DEALER:	HUB CITY FORD	HUB CITY FORD	HUB CITY FORD	HUB CITY FORD
ZONE:	Western	Northern	Central	Southern
BASE PRICE:	\$22,599.00	\$22,599.00	\$22,699.00	\$22,799.00

	Pipe rack w/expanded metal basket over cab (for utility body)	NA
	Single ladder rack side mounted (specify street or curbside)	\$1,296.00 <sup>1</sup>
SLRS <sup>1</sup>	Front license bracket	NC <sup>1</sup>
153 <sup>1</sup>	Backup alarm, factory installed	\$124.00 <sup>1</sup>
85H <sup>1</sup>	Backup alarm, dealer installed	\$124.00 <sup>1</sup>
BAD <sup>1</sup>	Backup camera with 3.5" LCD (rear mounted camera to provide wide angle field of vision at rear of vehicle) - factory installed	\$249.00 <sup>1</sup>
76C <sup>1</sup>	Backup camera with 3.5" LCD (rear mounted camera to provide wide angle field of vision at rear of vehicle) - dealer installed	\$696.00 <sup>1</sup>
BUC <sup>1</sup>	Optional equipment - specify	NA
	Optional equipment - specify	NA
	Optional equipment - specify	NA
	Optional equipment - specify	NA
	Optional equipment - specify	NA
LRPH <sup>1</sup>	Labor rate per hour	\$96.00 <sup>1</sup>
NST <sup>1</sup>	New state tag (specify state, county, city, sheriff, etc.)	\$165.00 <sup>1</sup>
TER <sup>1</sup>	Transfer existing registration (must provide tag number)	\$100.00 <sup>1</sup>
TEMP TAG <sup>1</sup>	Temporary tag	\$36.00 <sup>1</sup>
	Maintenance Plan - specify	NA
	Maintenance Plan - specify	NA
	Maintenance Plan - specify	NA
6/100 <sup>1</sup>	Warranty - specify POWERTRAIN CARE WITH (0) DED <sup>1</sup>	\$1,910.00 <sup>1</sup>
6/100 <sup>1</sup>	Warranty - specify BASE CARE WITH (0) DED <sup>1</sup>	\$2,355.00 <sup>1</sup>
6/100 <sup>1</sup>	Warranty - specify EXTRA CARE WITH (0) DED <sup>1</sup>	\$2,850.00 <sup>1</sup>