



CITY OF PORT ST LUCIE

COUNCIL AGENDA MEMORANDUM

Agenda Item #: 13A

Meeting Date: 12/12/16

TO: Mayor and City Council

VIA: Russ Blackburn, City Manager 

FROM: John Bolduc, Police Chief
Cheryl Shanaberger, Director-Procurement Management Dept.
Sherri Hawes, Buyer - Procurement Management Department

Agenda Item: Motion: 20170049 – Thirty five (35) New Police Vehicles

Submittal Date: 12/5/2016

STRATEGIC PLAN LINK: Goals 2020, Goal 1, Financially Sound City, High Performance City Organizations, Management in Progress 2015-2016 "Police Vehicle Replacement Plan": Annual Funding

BACKGROUND: The Police Department is purchasing thirty-five (35) Police vehicles to continue with the City's vehicle replacement program. The vehicles are thirty three (33) 2017 Ford Interceptor Full Size Police rated Utility AWD for the Patrol Support District, one (1) 2016 Ford Fusion for the Criminal Investigation Division CID and one (1) 2017 Ford Interceptor Full Size Police rated Utility AWD for the Patrol K-9 vehicle replacement from an accident.

ANALYSIS: The Police Department has reviewed the Florida Sheriff's Contract cost of \$922,823.00 for 2017 year models. The State Contract is for 2016 models and 2017 models are not available. Fuel Comparison was done for the vehicles with the Ford Interceptor Sedan (3.5L FWD) having eighteen (18) miles per gallon (mpg) in the City and twenty six (26) mpg Highway and Ford Interceptor Utility (3.7L AWD) having sixteen (16) mpg in the City and twenty two (22) Highway mpg.

FINANCIAL INFORMATION: The funds are available in the General Fund/NPB District Support for thirty three (33) vehicles, General Fund/ Criminal Investigation Division CID for one (1) vehicle and the funding for one (1) vehicle is in the Police Department Impact Fee Fund.

LEGAL INFORMATION: N/A

STAFF RECOMMENDATION: Waive the bidding, equal to or lower than existing State Contract, Chapter 35.06, participate in the Florida Sheriffs Association & Florida Association of Counties Contracts # FSA16-VEL24.0, to purchase thirty five (35) vehicles from Duval Ford for a total of \$922,823.00.

SPECIAL CONSIDERATION: N/A

PRESENTATION INFORMATION: N/A

REQUESTED MEETING DATE: 12/12/2016

LOCATION OF PROJECT: N/A

ATTACHMENTS: Florida Sheriffs Association Contract # FSA16-VEH24.0, FSA Specifications #6 and #18, Dual Ford Quotes and Summary of Fuel Comparison.

*All attached items have been sent to the City Clerk. Any items not provided in the City Council packets are available upon request from the City Clerk.



FLORIDA SHERIFFS ASSOCIATION & FLORIDA ASSOCIATION OF COUNTIES

Name of Dealership	Type of Vehicle	Zone	Base Unit Price
<u>FORD INTERCEPTOR POLICE RATED UTILITY - AWD (Specification #06)</u>			
HUB CITY FORD	2017 Ford Interceptor Utility (K8A)	* Western	\$26,079.00
HUB CITY FORD	2017 Ford Interceptor Utility (K8A)	* Northern	\$26,079.00
DUVAL FORD LLC	2017 Ford Interceptor Utility (K8A)	* Central	\$26,118.00
DUVAL FORD LLC	2017 Ford Interceptor Utility (K8A)	* Southern	\$26,259.00



FLORIDA SHERIFFS ASSOCIATION & FLORIDA ASSOCIATION OF COUNTIES

FORD INTERCEPTOR POLICE RATED UTILITY - AWD SPECIFICATION #6

2017 Ford Interceptor Utility (K8A)

Listed below you will find the model number of the vehicle that is being requested for the Police Rated Full Size Utility - AWD. At a minimum, the following items will be factory installed on the base vehicle to meet the model number and build codes of the vehicles listed. Please refer to the Emergency Vehicle Lighting Specifications for lightbar descriptions and the awarded dealer pricing.

Ford Interceptor Utility (K8A)

Code	Description
K8A	Ford Interceptor Police Rated Utility Vehicle
51Y	Driver's Side (Left Hand) Spotlight
9	Seats Cloth Front Buckets/ Rear Vinyl
W	Black Interior
500A	Equipment Group
99R	3.7L V6 Engine
44C	6 Speed Auto Transmission
153	Front License Bracket
87r	Factory Back-up Camera
Std	Power Distribution Lug
Std	Dome Lamp/Overhead Light

Disclosure: The Florida Sheriffs Association working in conjunction with manufacturers, dealers and distributors of vehicles/equipment does their best to ensure Model names, numbers and codes represent the latest information available at the time the bid documents are prepared. However, do to the nature of the business, it is recommended that you confirm this information with your dealer representative at the time you are requesting a confirming quote.



**FLORIDA SHERIFFS ASSOCIATION
& FLORIDA ASSOCIATION OF COUNTIES**

**FORD INTERCEPTOR POLICE RATED UTILITY - AWD
SPECIFICATION #6**

2017 Ford Interceptor Utility (K8A)

The Ford Interceptor Utility (K8A) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and FSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	* Western	* Northern	* Central	* Southern
BASE PRICE:	\$26,079.00	\$26,079.00	\$26,118.00	\$26,259.00

While the Florida Sheriffs Association and Florida Association of Counties have attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

VEHICLE:	Interceptor Utility (K8A)			
DEALER:	HUB CITY FORD	HUB CITY FORD	DUVAL FORD LLC	DUVAL FORD LLC
ZONE:	★ Western	★ Northern	★ Central	★ Southern
BASE PRICE:	\$26,079.00	\$26,079.00	\$26,118.00	\$26,259.00

66A ¹ 66A ²	Front Headlamp Lighting Solution— Includes base LED Low beam/Incandescent (Halogen) High beam headlamp with High Beam Wig-wag function and two (2) white rectangular LED side warning lights— Includes pre-wire for grille LED lights, siren and speaker (60A)— Wiring, LED lights included. Controller "not" included Note: Not available with option: 67H Note: Recommend using Cargo Wiring Upfit Package (67G) or Ultimate Wiring Package (67U)	\$849.00 ¹	\$849.00 ²
86P ¹ 86P ²	Front Headlamp / Police Interceptor Housing Only— Pre-drilled hole for side marker police use, does not include LED installed lights (eliminates need to drill housing assemblies)— Pre-molded side warning LED holes with standard twist lock sealed capability (does not include LED installed lights) Note: Not available with options: 66A and 67H	\$124.00 ¹	\$124.00 ²
65U ¹ 65U ²	Interior Upgrade Package— 1st and 2nd Row Carpet Floor Covering— Cloth Seats — Rear — Center Floor Console less shifter w/unique Police console finish plate — Includes Console— Top Plate — Finish 3 (incl. 2 cup holders) — Floor Mats, front and rear (carpeted) — Deletes the standard console mounting plate (85D) Note: Not available with options: 67G, 67H, 67U	\$389.00 ¹	\$389.00 ²
593 ¹ 593* ²	Perimeter Anti-Theft Alarm- Activated by hood door or liftgate. REQUIRES Key Fob (595) 595 IS ADDITIONAL 259 ²	\$117.00 ¹	\$119.00 ²
60A ¹ 60A ²	Pre-wiring for grille lamp Included in 66a, 67g, 67h, 67u ²	\$49.00 ¹	\$49.00 ²
66B ¹ 66B ²	Tail Lamp Lighting Solution— Includes base LED lights plus two (2) rear integrated hemispheric lighthouse white LED side warning lights in tail lamps— LED lights only. Wiring, controller "not" included Note: Not available with option: 67H	\$424.00 ¹	\$424.00 ²
67H ¹ 67H ²	Ready for the Road Package: All-in Complete Package — Includes Police Interceptor Packages: 66A, 66B, 66C, plus — Whelen Cencom Light Controller Head with dimmable backlight— Whelen Cencom Relay Center / Siren / Amp w/Traffic Advisor (mounted behind 2nd row seat)— Light Controller / Relay Cencom Wiring (wiring harness) w/additional input/output pigtailed— High current pigtail— Whelen Specific WECAN Cable (console to cargo area) connects Cencom to Control Head— Pre-wiring for grille LED lights, siren and speaker (60A)— Rear console plate (85R) — contours through 2nd row; channel for wiring— Grille linear LED Lights (Red / Blue)— 100-Watt Siren / Speaker— Hidden Door-Lock Plunger / Rear-Door Handles Inoperable (52P)— Wiring Harness: Two (2) 50 amp battery and ground circuits in RH rear-quarter Note: Not available with options: 66A; 66B; 66C; 67G, 67U	\$3,414.00 ¹	\$3,414.00 ²
66C ¹ 66C ²	Rear Lighting Solution— Includes two (2) backlit flashing linear high-intensity LED lights (driver's side red / passenger side blue) mounted to inside liftgate glass— Includes two (2) backlit flashing linear high-intensity LED lights (driver's side red / Passenger side blue) installed on inside lip of liftgate (lights activate when liftgate is open)— LED lights only. Wiring, controller "not" included Note: Not available with option: 67H	\$454.00 ¹	\$454.00 ²
18X ¹ 18X ²	100 watt siren/speaker included in 67h ²	\$299.00 ¹	\$299.00 ²
61R ¹ 61R ²	Remappable (4) Switches on steering wheel (less SYNC)	\$154.00 ¹	\$154.00 ²

VEHICLE:	Interceptor Utility (K8A)			
DEALER:	HUB CITY FORD	HUB CITY FORD	DUVAL FORD LLC	DUVAL FORD LLC
ZONE:	★ Western	★ Northern	★ Central	★ Southern
BASE PRICE:	\$26,079.00	\$26,079.00	\$26,118.00	\$26,259.00

61S ¹ 61S* ²	Remappable (4) Switches on steering wheel (with SYNC) <i>REQUIRES SYNC 53M ADD \$294²</i>	\$154.00 ¹	\$154.00 ²
85R ¹ 85R ²	Rear Console Plate <i>NOTE - Not available with option 65U, 85D included in 67g, 67h, 67u²</i>	\$34.00 ¹	\$34.00 ²
595 ¹ 595 ²	Remote Keyless Entry Key Fob (w/o Keypad, less PATS) <i>NOTE: Not available with keyed alike. In order to get keyed alike with you code request for dealer installed keyed alike with remote keyless entry add \$150 per key fob.²</i>	\$259.00 ¹	\$259.00 ²
47C ¹ 47C ²	Police Wire Harness Connector Kit – Front <i>For connectivity to Ford PI Package solutions includes: (2) Male 4-pin connectors for siren (5) Female 4-pin connectors for lighting/siren/speaker (1) 4-pin IP connector for speakers (1) 4-pin IP connector for siren controller connectivity (1) 8-pin sealed connector (1) 14-pin IP connector Note: See Upfitters guide for further detail www.fordpoliceinterceptorupfit.com</i>	\$104.00 ¹	\$104.00 ²
21P ¹ 21P ²	Police Wire Harness Connector Kit – Rear <i>For connectivity to Ford PI Package solutions includes: (1) 2-pin connector for rear lighting (1) 2-pin connector (6) Female 4-pin connectors (6) Male 4 pin connectors (1) 10-pin connector Note: See Upfitters guide for further detail www.fordpoliceinterceptorupfit.com</i>	\$129.00 ¹	\$129.00 ²
3K ¹ 3K ²	Additional Key(s) or Key Fob(s) when applicable. <i>KEY FOB ADD \$175.00¹ For additional key with FOB add \$150 and requires factory option 595 \$259.²</i>	\$75.00 ¹	\$176.00 ²
17A ¹ 17A ²	Auxiliary air conditioning <i>Note: Not available with Cargo Storage Vault (63V)²</i>	\$609.00 ¹	\$609.00 ²
16C ¹ 16C ²	Carpeted floor covering <i>1st and 2nd row carpet floor covering (incl. floor mats, front and rear). included in 65u²</i>	\$124.00 ¹	\$124.00 ²
43D ¹ 43D ²	Courtesy lamp disabled <i>Dark Car Feature – Courtesy lamps disabled when any door is opened Note: Not available with Daytime Running Lamps (942)²</i>	\$19.00 ¹	\$19.00 ²
17T ¹ 17T ²	Dome lamp - red/white rear	\$49.00 ¹	\$49.00 ²
59E ¹ 59F ²	Fleet key, keyed alike <i>SPECIFY WHAT FLEET CODE YOU USE: 59e is code 1435x, 59b is code 1284x, 59d is code 0135x, 59f is code 0576x, 59j is code 1111x, 59c is code 1294x, 59g is code 0151x. Please select and add to purchase order²</i>	\$49.00 ¹	\$49.00 ²
16C ²	Floor mats colored keyed to carpet <i>1st and 2nd row carpet floor covering (incl. floor mats, front and rear). included in 65u. FOR RUBBER ALL WEATHER MATS USE \$140²</i>	NA	\$124.00 ²
60R ¹ 60R ²	Noise suppression bonds	\$99.00 ¹	\$99.00 ²
68G ¹ 68G ²	Rear door handles & locks inoperative	\$34.00 ¹	\$34.00 ²
18W ¹ 18W ²	Rear window switches inoperative	\$24.00 ¹	\$24.00 ²



FLORIDA SHERIFFS ASSOCIATION & FLORIDA ASSOCIATION OF COUNTIES

Name of Dealership	Type of Vehicle	Zone	Base Unit Price
<u>MID-SIZE 4-DOOR ADMINISTRATIVE VEHICLES (Specification #18)</u>			
Rountree-Moore Chevrolet, Cadillac	2017 Chevrolet Malibu (1ZC69)	Western	\$18,282.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Malibu (1ZC69)	Northern	\$18,174.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Malibu (1ZC69)	Central	\$18,094.00
Auto Nation Chevrolet Pembroke Pines	2017 Chevrolet Malibu (1ZC69)	Southern	\$18,101.00
	2017 Chrysler 200 (UFCE41)	Western	-- NB --
	2017 Chrysler 200 (UFCE41)	Northern	-- NB --
	2017 Chrysler 200 (UFCE41)	Central	-- NB --
	2017 Chrysler 200 (UFCE41)	Southern	-- NB --
DUVAL FORD LLC	2017 Ford Fusion (P0G)	★ Western	\$17,032.00
DUVAL FORD LLC	2017 Ford Fusion (P0G)	★ Northern	\$16,865.00
DUVAL FORD LLC	2017 Ford Fusion (P0G)	★ Central	\$17,032.00
DUVAL FORD LLC	2017 Ford Fusion (P0G)	Southern	\$17,057.00
Rountree-Moore Nissan	2017 Nissan Altima (13117)	Western	\$17,087.00
Rountree-Moore Nissan	2017 Nissan Altima (13117)	Northern	\$16,990.00
DeLand Nissan	2017 Nissan Altima (13117)	Central	\$17,036.00
ALAN JAY NISSAN, INC.	2017 Nissan Altima (13117)	★ Southern	\$17,044.00
Rountree-Moore Toyota	2017 Toyota Camry (2532)	Western	\$19,998.00
Rountree-Moore Toyota	2017 Toyota Camry (2532)	Northern	\$19,796.00
ALAN JAY TOYOTA	2017 Toyota Camry (2532)	Central	\$19,831.00
Rountree-Moore Toyota	2017 Toyota Camry (2532)	Southern	\$19,998.00



**FLORIDA SHERIFFS ASSOCIATION
& FLORIDA ASSOCIATION OF COUNTIES**

MID-SIZE 4-DOOR ADMINISTRATIVE VEHICLES
SPECIFICATION #18

2017 Chevrolet Malibu (1ZC69)
2017 Chrysler 200 (UFCE41)
2017 Ford Fusion (P0G)
2017 Nissan Altima (13117)
2017 Toyota Camry (2532)

Listed above you will find the model numbers of the vehicles that will be included in this year's contract. All items factory installed unless otherwise noted. Please refer to the Emergency Vehicle Lighting Specifications for lightbar descriptions and the awarded dealer pricing.

1. ENGINE:

- a. Manufacturer's standard gasoline engine, alternator, battery, and cooling package.

2. TRANSMISSION:

- a. Manufacturer's standard automatic transmission and axle ratio.

3. PERFORMANCE ITEMS:

- a. Manufacturer's standard power steering.
- b. Manufacturer's standard gauges.

4. COMFORT ITEMS:

- a. Keys: two (2) per vehicle, single key locking system, (each vehicle keyed differently).
- b. Power door locks, power windows, cruise control and tilt steering wheel.
- c. Manufacturer's standard air conditioning with 134A system.
- d. Manufacturer's standard tinted glass all around.
- e. Manufacturer's standard trunk opener, electric, remote unit location.
- f. Manufacturer's standard AM/FM stereo.
- g. Manufacturer's standard production seats. Purchaser will select color at time of order.
- h. Manufacturer's standard floor covering, with front and rear floor mats.

5. BRAKES:

- a. Four wheel anti-lock brake ABS system.

6. SAFETY ITEMS:

- a. Dual outside mirrors and inside rearview mirror.
- b. Interior dome light(s), with left and right door activated switches.
- c. Minimum 2-speed electric wipers and windshield washer.
- d. Manufacturer's standard air bags.

7. TIRES AND WHEELS:

- a. Manufacturer's standard tires and wheels.
- b. Manufacturer's spare tire and rim, if available.

8. CHASSIS, FRAME, CAB:

- a. Inside hood release.
- b. Manufacturer's standard colors, factory painted. Colors to be determined by individual agencies.
- c. Manufacturer's standard door molding.
- d. Manufacturer's standard fuel tank.

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**FLORIDA SHERIFFS ASSOCIATION
& FLORIDA ASSOCIATION OF COUNTIES**

**MID-SIZE 4-DOOR ADMINISTRATIVE VEHICLES
SPECIFICATION #18**

2017 Ford Fusion (P0G)

The Ford Fusion (P0G) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and FSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	★ Western	★ Northern	★ Central	Southern
BASE PRICE:	\$17,032.00	\$16,865.00	\$17,032.00	\$17,057.00

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VEHICLE:	Fusion (P0G)			
DEALER:	DUVAL FORD LLC	DUVAL FORD LLC	DUVAL FORD LLC	DUVAL FORD LLC
ZONE:	★Western	★Northern	★Central	Southern
BASE PRICE:	\$17,032.00	\$16,865.00	\$17,032.00	\$17,057.00

Order Code	Delete Options	All Zones
	Cruise control	NA
D55M ¹	Front and rear floor mats	\$50.00 ¹
	On-Star	NA
	Satellite radio	NA
	Trim package	NA

Order Code	Add Options	All Zones
99D ¹	Engine upgrade - specify 1.5L EcoBoost® Engine w/6-Speed Automatic Transmission with SelectShift®. <i>REQUIRES P0H.200A MODEL UPGRADE. INCLUDED WITH P0H.202A PACKAGE¹</i>	\$899.00 ¹
	CNG model - specify	NA
	Bi-fuel model - specify	NA
	CNG conversion (discuss with dealer)	NA
	LPG conversion (discuss with dealer)	NA
3K ¹	Additional Key(s) or Key Fob(s) when applicable	\$275.00 ¹
	AM/FM radio with single CD	Std
P0T.201A ¹	AWD <i>(P0T) MODEL UPGRADE TO INCLUDE ALL STANDARD EQUIPMENT PLUS: 18" Premium Painted Dark Stainless Wheel, Halogen Fog Lamps with Bright Chrome trim, Black Bezel, Leather-Wrapped Steering Wheel, Rear Spoiler, Black Cloth/Vinyl Bolster Seats with Medium Stone stitching on seats/door or seat/console armrest, Note: Ebony Interior Only¹</i>	\$5,769.00 ¹
	Backup camera with 3.5" LCD (rear mounted camera to provide wide angle field of vision at rear of vehicle) - factory installed	Std
BUC ¹	Backup camera with 3.5" LCD (rear mounted camera to provide wide angle field of vision at rear of vehicle) - dealer installed <i>Typically for agencies that may want to have a "constant hot" camera to remain on while vehicle is in park controlled by an on/off switch. Provides constant surveillance.¹</i>	\$695.00 ¹
	Bucket seats	Std
	Power seats <i>REQUIRES AND INCLUDED IN VEHICLE UPGRADE PACKAGES¹</i>	NC ¹
	Remote keyless entry	Std
RS ¹	Rainshields - flange style	\$160.00 ¹
BQ ¹	Seat trim upgrade - specify <i>LEATHER INTERIOR...REQUIRES AND INCLUDED WITH 202A PACKAGE ON MODEL, P0H AND P0T. INCLUDES LUXURY PACKAGE: Luxury Package, 10-Way Power Driver Seat w/3 memory settings, Leather Seating surfaces & Heated Front Seats, Auto-Dimming Rear View Mirror, Auto-Dimming Driver Side Exterior Mirror with Memory, Chrome Moldings Around Window, Fog Lamps, Leather-Wrapped Steering Wheel, Leather-Wrapped Gear Shift Knob, Warm Interior Accents¹</i>	NC ¹
	Side air protection	Std
	Split folding rear seat	Std

VEHICLE:	Fusion (POG)			
DEALER:	DUVAL FORD LLC	DUVAL FORD LLC	DUVAL FORD LLC	DUVAL FORD LLC
ZONE:	★Western	★Northern	★Central	Southern
BASE PRICE:	\$17,032.00	\$16,865.00	\$17,032.00	\$17,057.00

POFL200A ¹	Vehicle upgrade package - specify POH MODEL UPGRADE WITH 200A PACKAGE INCLUDES All S Content, Plus: 17" Premium Painted Luster Nickel Wheel 235/50R17 (Tires LED Signature Lighting * 2.2" Driver Configurable LCD Display Instrument Cluster Floor Mats - 2nd Row Instrument Panel W/ Compass and Outside Air Temperature Read out Rear Heat Vents Rear Center Armrest with 2 Cupholders Seats 10-Way Power Driver with Power Lumbar (fore/aft, up/down, tilt, recline 2-way power lumbar) and 6-Way Power Passenger Seat (fore/aft, up/down with recline) Audio: 6 Speakers SiriusXM® Radio Secure Code Keyless-Entry Keypad ¹	\$1,369.00 ¹
VV ¹	Vent visors - stick-on style	\$160.00 ¹
	Aluminum wheels	Std
	Body side moldings	NA
942 ¹	Daytime running lights	\$44.00 ¹
153 ¹	Front license bracket	NC
	Full size spare tire and rim MINI SPARE INCLUDED ¹	NA
	Immobilize daytime running lights	Std
N2 ¹	Nitrogen filled tires including spare tire	\$225.00 ¹
PSDE ¹	Pin stripes/door edge guard	\$216.00 ¹
202A ¹	Optional equipment - specify Requires vehicle model upgrade to either POH, 200A or POT 201A (POT requires 64B at \$694; POT 999 2.0 eco boost is additional \$999). Includes all S and SE standard equipment plus: * (1) SL EcoBoost® on FWD, 2.0 on AWD) Engine w/6-Speed Automatic Transmission with Steering Wheel mounted Paddle Shifters with SelectShift® and Auto Start-Stop Technology * 10-Way Power Driver Seat w/3 memory settings, Leather-trimmed Seating surfaces & Heated Front Seats * Auto-Dimming Rearview Mirror * Bright Exterior Door and Window Trim Moldings * Door Handles - Exterior - Body-Color with Chrome Inserts * Intelligent Access with Remote Start System * Leather-Wrapped Steering Wheel * LED Fog Lamps with Bright Chrome-trim and High-gloss Black Bezel * LED Headlamps * Upgraded Sideview Mirrors with Heat, Security Approach Lamps, Turn Signal Indicator, and Auto-Dimming (on Driver Side) with Memory * Warm Interior Accents ¹	\$3,194.00 ¹
DISCOUNT ¹	Optional equipment - specify Discount applied to manufacturer's options not included in Bid publication per manufacturer's price lists, i.e. fleet.ford.com, Whelen.com. Contact awarded dealer for corresponding quote. Extension of discount available from affiliated Duval Motor Company in-house entities: Duval Ford, Dana Safety Supply, as well as Ford Municipal Finance for Lease purchase discounted proposals. ¹	\$5.00 ¹
OPT EQUIP ¹	Optional equipment - specify FULL TINT, SPECIFY IF LINDO. Havis laptop stand universal USE \$625. For inverter USE \$400. FOR DERIVE Speed Plus installed USE \$450. Limits top speed and fuel economy program is developed to maximize the fuel economy of your fleet. This program contains hundreds of precise changes in key areas of the vehicle calibration. By optimizing these parameters, you can reduce your vehicle's average fuel consumption by up to 12% annually. Proven Fuel Facts: Increase your fleet's overall Fuel Economy by up to 12% - 10-30% Reduction in Idle Fuel Consumption - Fuel gains independence Lab Tested & Verified 50 State Emissions Legal - Reduces your company's Carbon Footprint - Prevents premature vehicle wear and prolongs the vehicle's life cycle - Vehicle calibrations are programmed into the vehicle via Derive - Efficiency's exclusive hand-held programmer through the OBDII diagnostic port with no tools required. ¹	\$365.00 ¹
COP ¹	Optional equipment - specify CITIZEN PATROL VEHICLE PACKAGE CONSISTS OF BASE DECAL PACKAGE. FOR LIGHTED SETINA PUSH BUMPER AND LED LIGHTS IN FOUR LOCATIONS FRONT AND REAR ADD \$1495. LAPTOP STANDS AT \$595. 1 ¹	\$345.00 ¹
SCPO ¹	Optional equipment - specify For Single combined purchase (SCP) order issuance using local vendor preference. OPTION is set at 10% ceiling price over local vendor/zone itemized cost. Total minimum quoted amount includes transfers, body certification, weight slip, and FSA contract fee. Using SCPO complies with 49 CFR 19.21 & Title 49, code of Federal Regulations (49CFR), Parts 567.3, 568.3 and 571.3 for Incomplete vehicle second stage manufacturing. ¹	\$1,436.00 ¹

VEHICLE:	Fusion (POG)			
DEALER:	DUVAL FORD LLC	DUVAL FORD LLC	DUVAL FORD LLC	DUVAL FORD LLC
ZONE:	★Western	★Northern	★Central	Southern
BASE PRICE:	\$17,032.00	\$16,865.00	\$17,032.00	\$17,057.00

LABOR ¹	Labor rate per hour <i>Labor rate per hour. Refer to Emergency lighting price submission for schedule. See dealer quote for itemization. Includes professional EMT certified installation, wire loom, connectors, prep kit and consultation.</i>	\$135.00 ¹
TAG ¹	New state tag (specify state, county, city, sheriff, etc.) <i>Per Florida Statute 320.04, A dealer can only charge the purchaser the actual fees authorized by statute for title and registration transfers. These will be the fees charged by the county tax collector's office for transferring title and registrations. Overcharging of these fees without refunding the overcharge is unlawful and could result in disciplinary action against the dealer's license. The dealer is responsible for refunding the overcharged amount to the purchaser. Private tag agency fees cannot be included in the category of title and registration fees. DHSMV Procedure TL-10. [TL-10: http://www.flhsmv.gov/D&M/Proc/TL/TL-10.PDF]</i>	\$130.00 ¹
TX ¹	Transfer existing registration (must provide tag number)	\$85.00
TEMP ¹	Temporary tag	\$6.00 ¹
MPP575 ¹	Maintenance Plan - specify <i>5 Year 75,000 mile Premium Maintenance Plan. 15 service visits at 5000 mile intervals for vehicles with Gas Engine, zero deductible. For Specialty use: Emergency, Fire, Ambulance, all police, livery, limo, shuttle, and tow truck ADD \$300</i>	\$1,860.00
MPP675 ¹	Maintenance Plan - specify <i>6 Year 75,000 mile Premium Maintenance Plan. 15 service visits at 5000 mile intervals for vehicles with Gas Engine, zero deductible. For Specialty use: Emergency, Fire, Ambulance, all police, livery, limo, shuttle, and tow truck ADD \$300</i>	\$1,905.00 ¹
MPP610 ¹	Maintenance Plan - specify <i>6 Year 100,000 mile Premium Maintenance Plan. 20 service visits at 5000 mile intervals for vehicles with Gas Engine, zero deductible. For Specialty use: Emergency, Fire, Ambulance, all police, livery, limo, shuttle, and tow truck ADD \$500</i>	\$2,400.00
CB575 ¹	Warranty - specify <i>5 Yr 75,000 mile zero deductible BASRCare plan. 5 Yr 100,000 mile zero deductible use \$2000. Complete pricing schedule available upon request. Prices quoted per FordMoCo Florida Retail "Ford Protect" May 2016 Pricing Guide. For Specialty use: Police pursuit excluding p2L, p2m, k8a; Fire, Ambulance, Shuttle, Tow Truck add \$605. (With AWD model use \$1590: 5/75, \$2195: 5/100)</i>	\$1,475.00
CE575 ¹	Warranty - specify <i>5 Yr 75,000 mile zero deductible EXTRACare plan. 5 Yr 100,000 mile zero deductible use \$2425. Complete pricing schedule available upon request. Prices quoted per FordMoCo Florida Retail "Ford Protect" May 2016 Pricing Guide. For Specialty use: Police pursuit excluding p2L, p2m, k8a; Fire, Ambulance, Shuttle, Tow Truck add \$555. (With AWD model use \$1860: 5/75, \$2665: 5/100)</i>	\$1,710.00 ¹
CP575 ¹	Warranty - specify <i>5 Yr 75,000 mile zero deductible PREMIUMCare plan. 5 Yr 100,000 mile zero deductible use \$1330. Complete pricing schedule available upon request. Prices quoted per FordMoCo Florida Retail "Ford Protect" May 2016 Pricing Guide. For Specialty use: Police pursuit excluding p2L, p2m, k8a; Fire, Ambulance, Shuttle, Tow Truck add \$505 (With AWD model use \$2615: 5/75, \$3470: 5/100)</i>	\$2,400.00 ¹



FLORIDA SHERIFFS ASSOCIATION & FLORIDA ASSOCIATION OF COUNTIES

Name of Dealership	Type of Vehicle	Zone	Base Unit Price
<u>FORD INTERCEPTOR POLICE RATED UTILITY - AWD (Specification #06)</u>			
HUB CITY FORD	2017 Ford Interceptor Utility (K8A)	★ Western	\$26,079.00
HUB CITY FORD	2017 Ford Interceptor Utility (K8A)	★ Northern	\$26,079.00
DUVAL FORD LLC	2017 Ford Interceptor Utility (K8A)	★ Central	\$26,118.00
DUVAL FORD LLC	2017 Ford Interceptor Utility (K8A)	★ Southern	\$26,259.00



**FLORIDA SHERIFFS ASSOCIATION
& FLORIDA ASSOCIATION OF COUNTIES**

**FORD INTERCEPTOR POLICE RATED UTILITY - AWD
SPECIFICATION #6**

2017 Ford Interceptor Utility (K8A)

Listed below you will find the model number of the vehicle that is being requested for the Police Rated Full Size Utility - AWD. At a minimum, the following items will be factory installed on the base vehicle to meet the model number and build codes of the vehicles listed. Please refer to the Emergency Vehicle Lighting Specifications for lightbar descriptions and the awarded dealer pricing.

Ford Interceptor Utility (K8A)

Code	Description
K8A	Ford Interceptor Police Rated Utility Vehicle
51Y	Driver's Side (Left Hand) Spotlight
9	Seats Cloth Front Buckets/ Rear Vinyl
W	Black Interior
500A	Equipment Group
99R	3.7L V6 Engine
44C	6 Speed Auto Transmission
153	Front License Bracket
87r	Factory Back-up Camera
Std	Power Distribution Lug
Std	Dome Lamp/Overhead Light

Disclosure: The Florida Sheriffs Association working in conjunction with manufacturers, dealers and distributors of vehicles/equipment does their best to ensure Model names, numbers and codes represent the latest information available at the time the bid documents are prepared. However, do to the nature of the business, it is recommended that you confirm this information with your dealer representative at the time you are requesting a confirming quote.



**FLORIDA SHERIFFS ASSOCIATION
& FLORIDA ASSOCIATION OF COUNTIES**

**FORD INTERCEPTOR POLICE RATED UTILITY - AWD
SPECIFICATION #6**

2017 Ford Interceptor Utility (K8A)

The Ford Interceptor Utility (K8A) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and FSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	★ Western	★ Northern	★ Central	★ Southern
BASE PRICE:	\$26,079.00	\$26,079.00	\$26,118.00	\$26,259.00

While the Florida Sheriffs Association and Florida Association of Counties have attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

VEHICLE:	Interceptor Utility (K8A)			
DEALER:	HUB CITY FORD	HUB CITY FORD	DUVAL FORD LLC	DUVAL FORD LLC
ZONE:	★ Western	★ Northern	★ Central	★ Southern
BASE PRICE:	\$26,079.00	\$26,079.00	\$26,118.00	\$26,259.00

66A ¹ 66A ²	Front Headlamp Lighting Solution-- Includes base LED Low beam/Incandescent (Halogen) High beam headlamp with High Beam Wig-wag function and two (2) white rectangular LED side warning lights-- Includes pre-wire for grille LED lights, siren and speaker (60A)-- Wiring, LED lights included. Controller "not" included Note: Not available with option: 67H Note: Recommend using Cargo Wiring Upfit Package (67G) or Ultimate Wiring Package (67U)	\$849.00 ¹	\$849.00 ²
86P ¹ 86P ²	Front Headlamp / Police Interceptor Housing Only-- Pre-drilled hole for side marker police use, does not include LED installed lights (eliminates need to drill housing assemblies)-- Pre-molded side warning LED holes with standard twist lock sealed capability (does not include LED installed lights) Note: Not available with options: 66A and 67H	\$124.00 ¹	\$124.00 ²
65U ¹ 65U ²	Interior Upgrade Package-- 1st and 2nd Row Carpet Floor Covering-- Cloth Seats -- Rear -- Center Floor Console less shifter w/unique Police console finish plate -- Includes Console-- Top Plate -- Finish 3 (incl. 2 cup holders) -- Floor Mats, front and rear (carpeted) -- Deletes the standard console mounting plate (\$5D) Note: Not available with options: 67G, 67H, 67U	\$389.00 ¹	\$389.00 ²
593 ¹ 593* ²	Perimeter Anti-Theft Alarm- Activated by hood door or liftgate. REQUIRES Key Fob (595) 595 IS ADDITIONAL 259 ²	\$117.00 ¹	\$119.00 ²
60A ¹ 60A ²	Pre-wiring for grille lamp Included in 66a, 67g, 67h, 67u ²	\$49.00 ¹	\$49.00 ²
66B ¹ 66B ²	Tail Lamp Lighting Solution-- Includes base LED lights plus two (2) rear integrated hemispheric lighthead white LED side warning lights in tail lamps-- LED lights only. Wiring, controller "not" included Note: Not available with option: 67H	\$424.00 ¹	\$424.00 ²
67H ¹ 67H ²	Ready for the Road Package: All-in Complete Package -- Includes Police Interceptor Packages: 66A, 66B, 66C, plus -- Whelen Cencom Light Controller Head with dimmable backlight-- Whelen Cencom Relay Center / Siren / Amp w/Traffic Advisor (mounted behind 2nd row seat)-- Light Controller / Relay Cencom Wiring (wiring harness) w/additional input/output pigtailed-- High current pigtail-- Whelen Specific WECAN Cable (console to cargo area) connects Cencom to Control Head-- Pre-wiring for grille LED lights, siren and speaker (60A)-- Rear console plate (\$5R) -- contours through 2nd row; channel for wiring-- Grille linear LED Lights (Red / Blue)-- 100-Watt Siren / Speaker-- Hidden Door-Lock Plunger / Rear-Door Handles Inoperable (\$2P)-- Wiring Harness-- Two (2) 50 amp battery and ground circuits in RH rear-quarter Note: Not available with options: 66A; 66B; 66C; 67G, 67U	\$3,414.00 ¹	\$3,414.00 ²
66C ¹ 66C ²	Rear Lighting Solution-- Includes two (2) backlit flashing linear high-intensity LED lights (driver's side red / passenger side blue) mounted to inside liftgate glass-- Includes two (2) backlit flashing linear high-intensity LED lights (driver's side red / Passenger side blue) installed on inside lip of liftgate (lights activate when liftgate is open)-- LED lights only. Wiring, controller "not" included Note: Not available with option: 67H	\$454.00 ¹	\$454.00 ²
18X ¹ 18X ²	100 watt siren/speaker included in 67h ²	\$299.00 ¹	\$299.00 ²
61R ¹ 61R ²	Remappable (4) Switches on steering wheel (less SYNC)	\$154.00 ¹	\$154.00 ²

VEHICLE:	Interceptor Utility (K8A)			
DEALER:	HUB CITY FORD	HUB CITY FORD	DUVAL FORD LLC	DUVAL FORD LLC
ZONE:	★ Western	★ Northern	★ Central	★ Southern
BASE PRICE:	\$26,079.00	\$26,079.00	\$26,118.00	\$26,259.00

61S ¹ 61S* ²	Remappable (4) Switches on steering wheel (with SYNC) <i>REQUIRES SYNC 53M ADD \$294²</i>	\$154.00 ¹	\$154.00 ²
85R ¹ 85R ²	Rear Console Plate NOTE - Not available with option 65U, 85D <i>included in 67g, 67h, 67n²</i>	\$34.00 ¹	\$34.00 ²
595 ¹ 595 ²	Remote Keyless Entry Key Fob (w/o Keypad, less PATS) NOTE: Not available with keyed alike. <i>In order to get keyed alike with you code request for dealer installed keyed alike with remote keyless entry-add \$150 per key fob.²</i>	\$259.00 ¹	\$259.00 ²
47C ¹ 47C ²	Police Wire Harness Connector Kit - Front For connectivity to Ford PI Package solutions includes: (2) Male 4-pin connectors for siren (5) Female 4-pin connectors for lighting/siren/speaker (1) 4-pin IP connector for speakers (1) 4-pin IP connector for siren controller connectivity (1) 8-pin sealed connector (1) 14-pin IP connector Note: See Upfitters guide for further detail www.fordpoliceinterceptorupfit.com	\$104.00 ¹	\$104.00 ²
21P ¹ 21P ²	Police Wire Harness Connector Kit - Rear For connectivity to Ford PI Package solutions includes: (1) 2-pin connector for rear lighting (1) 2-pin connector (6) Female 4-pin connectors (6) Male 4 pin connectors (1) 10-pin connector Note: See Upfitters guide for further detail www.fordpoliceinterceptorupfit.com	\$129.00 ¹	\$129.00 ²
3K ¹ 3K ²	Additional Key(s) or Key Fob(s) when applicable. KEY FOB ADD \$175.00 ¹ <i>For additional key with FOB add \$150 and requires factory option 595 \$259.²</i>	\$75.00 ¹	\$176.00 ²
17A ¹ 17A ²	Auxiliary air conditioning <i>Note: Not available with Cargo Storage Vault (63V)²</i>	\$609.00 ¹	\$609.00 ²
16C ¹ 16C ²	Carpeted floor covering <i>1st and 2nd row carpet floor covering (incl. floor mats, front and rear). included in 65u²</i>	\$124.00 ¹	\$124.00 ²
43D ¹ 43D ²	Courtesy lamp disabled <i>Dark Car Feature - Courtesy lamps disabled when any door is opened Note: Not available with Daytime Running Lamps (942)²</i>	\$19.00 ¹	\$19.00 ²
17T ¹ 17T ²	Dome lamp - red/white rear	\$49.00 ¹	\$49.00 ²
59E ¹ 59E ²	Fleet key, keyed alike <i>SPECIFY WHAT FLEET CODE YOU USE: 59e is code 1435x, 59b is code 1284x, 59d is code 0135x, 59f is code 0576x, 59j is code 1111x, 59c is code 1294x, 59g is code 0151x. Please select and add to purchase order²</i>	\$49.00 ¹	\$49.00 ²
16C ²	Floor mats colored keyed to carpet <i>1st and 2nd row carpet floor covering (incl. floor mats, front and rear). included in 65u. FOR RUBBER ALL WEATHER MATS USE \$140²</i>	NA	\$124.00 ²
60R ¹ 60R ²	Noise suppression bonds	\$99.00 ¹	\$99.00 ²
68G ¹ 68G ²	Rear door handles & locks inoperative	\$34.00 ¹	\$34.00 ²
18W ¹ 18W ²	Rear window switches inoperative	\$24.00 ¹	\$24.00 ²



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PORT ST LUCIE

Prepared for:	Contract Holder	DATE:
PORT ST LUCIE	Duval Ford	11/14/16
MARY BETH LEE	Laura Torbett	
772-871-5193	(Work) 904-388-2144	
MBLee@plvoofsl.com	(Fax) 904-387-6816	
	(Cell) 904-868-8027	
	Laura.Torbett@duvalfleet.com	
	1616 Cassat Ave. Jax, FL 32210	

PLEASE CONFIRM RECEIPT OF QUOTE VIA EMAIL

I appreciate your interest and the opportunity to quote. Prices are published by the Florida Sheriff's Association/ Florida Association of Counties & Florida Fire Chiefs' Association Automotive Contract #FSA16-VEH14.0 chassis / FSA16-VEL24.0. (www.flsheriffs.org) If you have any questions regarding this quote please call! Vehicle will be ordered white exterior unless specified on purchase order.

Labor	Code	Equipment	Price
0	SPEC 6	2017 FORD INTERCEPTOR POLICE RATED UTILITY - AWD K8A	\$ 26,118.00
0	99R	3.7L V6 TI-VCT FFV ENGINE	NC
0	STD	POWER WINDOWS/ DOOR LOCKS	NC
0	153	Front License Bracket	NC
0	61Y	Driver's Side (Left Hand) Spotlight	NC
0	8UC	BACK UP CAMERA	NC
0	88P	FRONT HEAD LAMP PRE DRILLED HOLES FOR POLICE LIGHTING	\$ 124.00
0	88A	PRE WIRING FOR GRILLE LAMP	\$ 49.00
0	47C	POLICE WIRING HARNESS CONNECTOR KIT, FRONT	\$ 104.00
0	21P	POLICE WIRE HARNESS CONNECTOR KIT, REAR	\$ 129.00
0	88R	NOISE SUPPRESSION BONDS	\$ 99.00
0			\$ -
0	YZ	EXTERIOR: OXFORD WHITE	\$ -
0	9W	INTERIOR: CLOTH FRONT SEATS/ REAR VINYL	\$ -
0		VINYL FLOOR	\$ -
0			\$ -
0		DIST. SUPPORT	\$ -
0			\$ -
0			\$ -
0			\$ -
0			\$ -
0	LABOR	Total labor hours per spec. Includes wire, loom, connectors, PDI and shop supplies:	\$136
	VENDOR COMMENTS	PLEASE CLEARLY NOTATE ON YOUR PURCHASE ORDER WHERE DUVAL FORD IS TO SHIP YOUR VEHICLE, HOW THE VEHICLE IS TO BE TITLED, AND WHERE THE INVOICE IS TO BE MAILED.	

UNIT COST		\$ 26,623.00
TOTAL QUANTITY	33	TOTAL PURCHASE \$ 878,559.00



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PORT ST LUCIE

Prepared for:	Contract Holder	DATE:
PORT ST LUCIE MARY BETH LEE 772-871-5183 MBLee@cityofpsl.com	Duval Ford Fleet Sales Laura Torbett (Work) 904-388-2144 (Fax) 904-387-8816 (Cell) 904-588-6027 Laura.Torbett@duvalfleet.com 1616 Cassat Ave. Jax, FL 32210	11/14/16
PLEASE CONFIRM RECEIPT OF QUOTE VIA EMAIL		

I appreciate your interest and the opportunity to quote. Prices are published by the Florida Sheriff's Association/ Florida Association of Counties & Florida Fire Chiefs' Association Automotive Contract #FSA16-VEH14.0 chassis / FBA16-VEL24.0. (www.flsheriffs.org) If you have any questions regarding this quote please call! Vehicle will be ordered white exterior unless specified on purchase order.

Labor	Code	Equipment	Price
0	SPEC 18	2017 FORD FUSION MID-SIZE 4-DOOR ADMINISTRATIVE VEHICLES (F0G)	\$ 17,032.00
0	100A	S TRIM PACKAGE	\$ -
0	STD	POWER WINDOWS/ DOOR LOCKS	STD
0	STD	BACK UP CAMERA	STD
0	STD	REMOTE KEYLESS ENTRY	STD
0			\$ -
0			\$ -
0			\$ -
0			\$ -
0			\$ -
0			\$ -
0			\$ -
0	G1	SHADOW BLACK	\$ -
0	DE	EXTERIOR: EBONY CLOTH INT	\$ -
0			\$ -
0			\$ -
0			\$ -
0			\$ -
0	LABOR	Total labor hours per spec. Includes wire, loom, connectors, PDI and shop supplies:	\$195
VENDOR COMMENTS			PLEASE CLEARLY NOTATE ON YOUR PURCHASE ORDER WHERE DUVAL FORD IS TO SHIP YOUR VEHICLE, HOW THE VEHICLE IS TO BE TITLED, AND WHERE THE INVOICE IS TO BE MAILED.
UNIT COST			\$ 17,032.00
TOTAL TOTAL QUAN 1			TOTAL PURCHASE \$ 17,032.00

Fuel Mileage Comparison 2016 Vehicles

Vehicle	Engine	HP/Torque	City (mpg)	HWY (mpg)	0-60 (sec.)
Ford Police Interceptor	3.5L V6	288 / 245	18	26	8.36
Ford Police Interceptor EcoBoost	TT 3.5L V6	365 / 350	16	23	6.19
Chevrolet Caprice PPV V6	3.6L V6	301 / 265	17	28	7.34
Chevrolet Caprice PPV V8	6.0L V8	355 / 384	15	24	6.28
Dodge Charger Pursuit V6	3.6L V6	292 / 260	18	27	7.68
Dodge Charger Pursuit V8	5.7L V8	370 / 395	16	25	6.98
Ford Police Interceptor Utility	3.7L V6	304 / 279	16	22	8.4
Chevrolet Tahoe PPV	5.3L V8	320 / 335	15	21	8.67
Ford Crown Vic Interceptor	4.6L V8	250 / 297	14	21	8.95